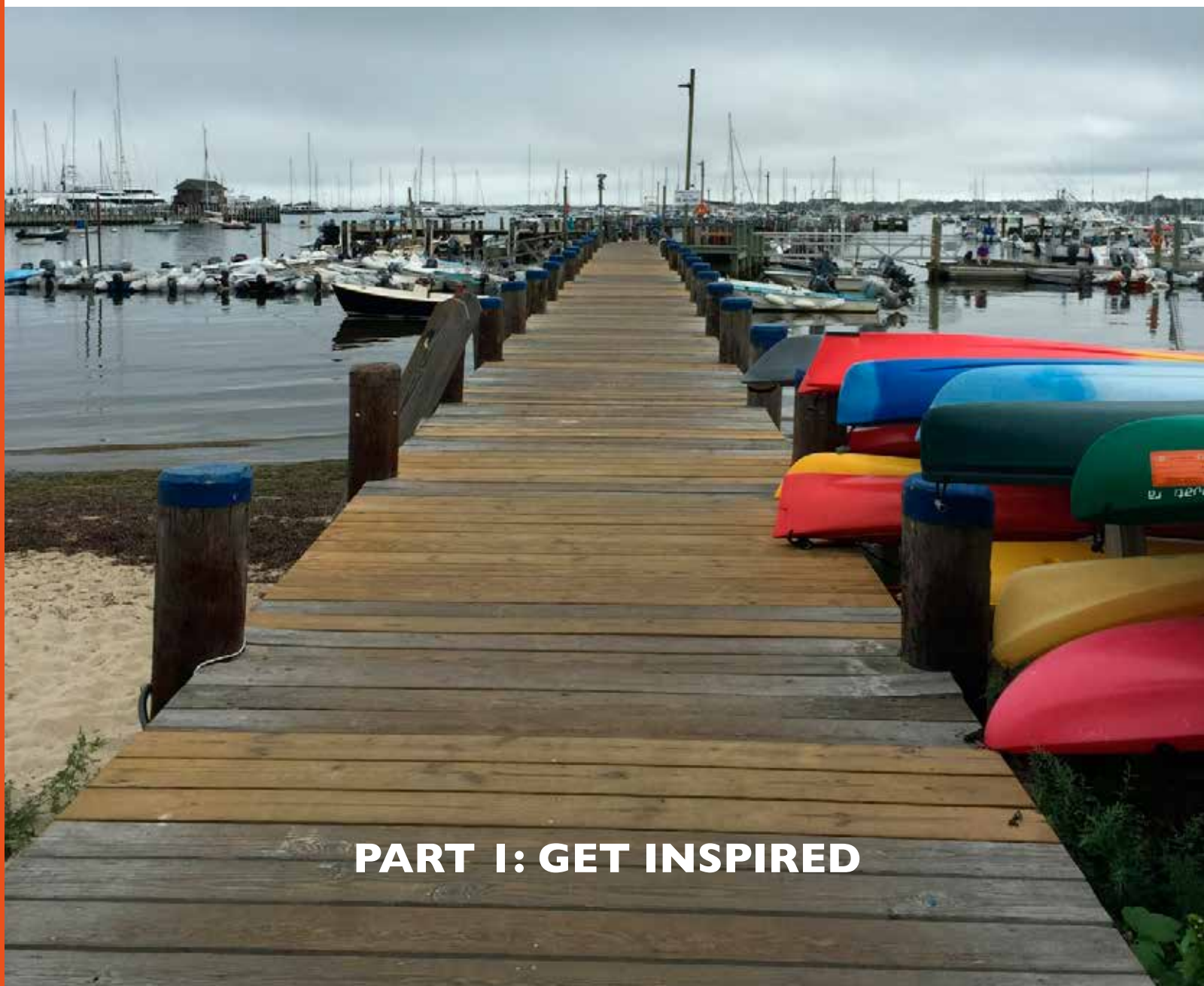


BAKER  MANNING

YACHT JOB HANDBOOK

for new crew



PART I: GET INSPIRED

Welcome

INTRODUCTION



INTRODUCTION

A step by step guide for new crew





Hey! I'm Baker Manning and you're reading the **Yacht Job Handbook**, a guide that jump-starts the careers of aspiring yacht crew by equipping them with the tools and resources to land their first job in the yachting industry. This book is intended to give potential crew insight about what it's **really** like to work on a yacht, and information and techniques to help increase their chances of getting a job as quickly as possible, and keeping it!

THIS GUIDE IS BROKEN DOWN INTO 3 PARTS:

1. GET INSPIRED
2. GET HIRED
3. DON'T GET FIRED

Each part is divided into various sections and at the end of many sections you will find bonus materials such as:

- Definitions of terminology and lingo used in that section.
- Resources and links to useful businesses and services related to the yachting industry.
- Skills and drills for you to implement today to help prepare you for a job on a yacht.

Wake (*noun*)

The track left by a moving body (such as a **ship**) in a fluid (such as **water**); broadly: **a track or path left**.

- Throughout this guide there are many small write-ups called **The Wake of Bake**. These are little snippets I'll be **sharing** with you about my own **experiences**; the paths that I took and tracks I left behind throughout my **ongoing journey** in the yachting industry.



TABLE OF CONTENTS

PART I: GET INSPIRED

Objectives:

- Gain insight into the yachting industry, how it works, and decide whether or not it's right for you.
- Break down each of the 4 entry level yacht jobs so that you can decide which position is the best fit for you.
- Overview of worldwide work eligibility and requirements so that you can figure out whether you are legally, physically, and mentally ABLE to work on a yacht.
- Step by step process for how to begin creating your own strategic plan of action that will help you get hired as quickly and effortlessly as possible.



I. YACHT INDUSTRY OVERVIEW

What is it really like to work on a yacht?

- Yacht Industry Overview
- 16 Reasons you should quit your job and work on a yacht
- 10 Sacrifices you make when you work on a yacht

2. ENTRY LEVEL YACHT JOBS & DESCRIPTIONS

Which yacht job position is best for you?

- Yacht Job Descriptions
 - » Tips and Tricks
 - » Useful Skills
- Entry Level Crew Job Duties
 - » Tasks and Responsibilities
 - » Sample Day
- Wake of Bake
- 8 Variations of Work Detail
- Overview of Entry Level Jobs
 - » Salaries / Benefits
 - » Types of Work Contracts
 - » Types of Boats

3. YACHT CREW ELIGIBILITY AND REQUIREMENTS

Are you physically and mentally able to work on a yacht?

- 4 Minimum Requirements to Working on a Yacht
- Worldwide Visa Information

4. CREATE YOUR PLAN OF ACTION

What do I have to do to make this happen?

- The 2 Most Important Decisions to Make Before you Get Started
- The 2 Best Times of Year to Look for Work
- The 5 Best Ports in the World to Find Yacht Jobs
- Seasonal Yacht Job Opportunities and Trends Worldwide
- How to Create Your Plan of Action
- BONUS: International Yacht Crew Resources Directory



You are reading Part 1: Get Inspired. This is a sneak peak of the full **Yacht Job Handbook** a step by step guide for new crew which will be released in early December 2017. Stay tuned for Part 2 and 3 which will cover the following topics:

PART 2: GET HIRED

Sections & topics:

I. MINDSETS YOU NEED TO SUCCEED

2. HOW TO DESIGN AND OPTIMIZE YOUR YACHT JOB STREAMLINE

- Create your customized plan of action

3. PLANNING AND COORDINATING A SMOOTH TRANSITION

- Step by Step Checklists
 - » Things to do before leaving home
 - » Relocating to a yacht hub
- Bookings and Reservations
 - » Crew houses
 - » Training
 - » Transportation
 - » Additional courses
- Complete Packing Guide
 - » How to choose the right gear
 - » How to organize suitcase and maximize space
 - » Complete packing checklists
- Budget Calculator



4. HOW TO CRAFT A PROFESSIONAL CV

- Downloadable Templates
- Cover Letters
- Business Cards

5. HOW TO GAIN A COMPETITIVE ADVANTAGE

- Winning Beforehand
- Virtual Makeover
- Actionable Steps to Implement Now

6. YACHTIE BOOTCAMP

- Basic Training
- Boat Terminology and Lingo
- Skills and Drills

7. NETWORKING: WHERE AND HOW TO FIND WORK

- Online
 - » Social media
 - » Job sites and apps
 - » Crew agents
- In Person
 - » Network events
 - » Dockwalking

8. DAY-WORKING 101

- What to Expect
- What to Bring

9. HOW TO CRUSH INTERVIEWS

- Most Common Questions
- What to Wear
- Do's and Don'ts
- Negotiating Contracts



PART 3: DON'T GET FIRED

I. MOVING ON BOARD

- What to Expect
- What to Bring

2. MISTAKES YOU DON'T WANT TO MAKE

3. HOW TO BE A GOOD CREW MEMBER

ADDITIONAL FEATURES AND BONUS MATERIAL

I. CASE STUDIES

2. INTERVIEWS

3. PRIVATE FACEBOOK GROUP

4. DOWNLOADABLE TEMPLATES, CHECKLISTS, AND DIAGRAMS

5. SKILLS/DRILLS WORKBOOK

6. GLOSSARY OF TERMS

7. CHEAT SHEETS

8. COMPANION VIDEOS W/ TRAINING FOR:

- Creating a CV
- Signing up with Crew Agents
- Basic Training

9. WORLDWIDE YACHT RESOURCES DIRECTORY

ABOUT THIS GUIDE:

1. This guide is intended for BEGINNERS who are trying to land their FIRST JOB

- » All of the info inside is relevant to **entry level** jobs, what they're like, and how to fast track your career.
- » It's straightforward and to the point, I don't want to overwhelm or confuse you with information that isn't necessary to learn at this stage.

2. Every boat is different, and every one has unique circumstances

- » This guide is full of advice and suggestions based on experiences, observations, and research from myself and other yacht industry professionals.
- » These are **general** guidelines to help you gain insight and point you in the right direction, but there are many other ways to succeed in the industry that are not mentioned in this book, so I encourage you to take the **helm** and chart your own course if you prefer.

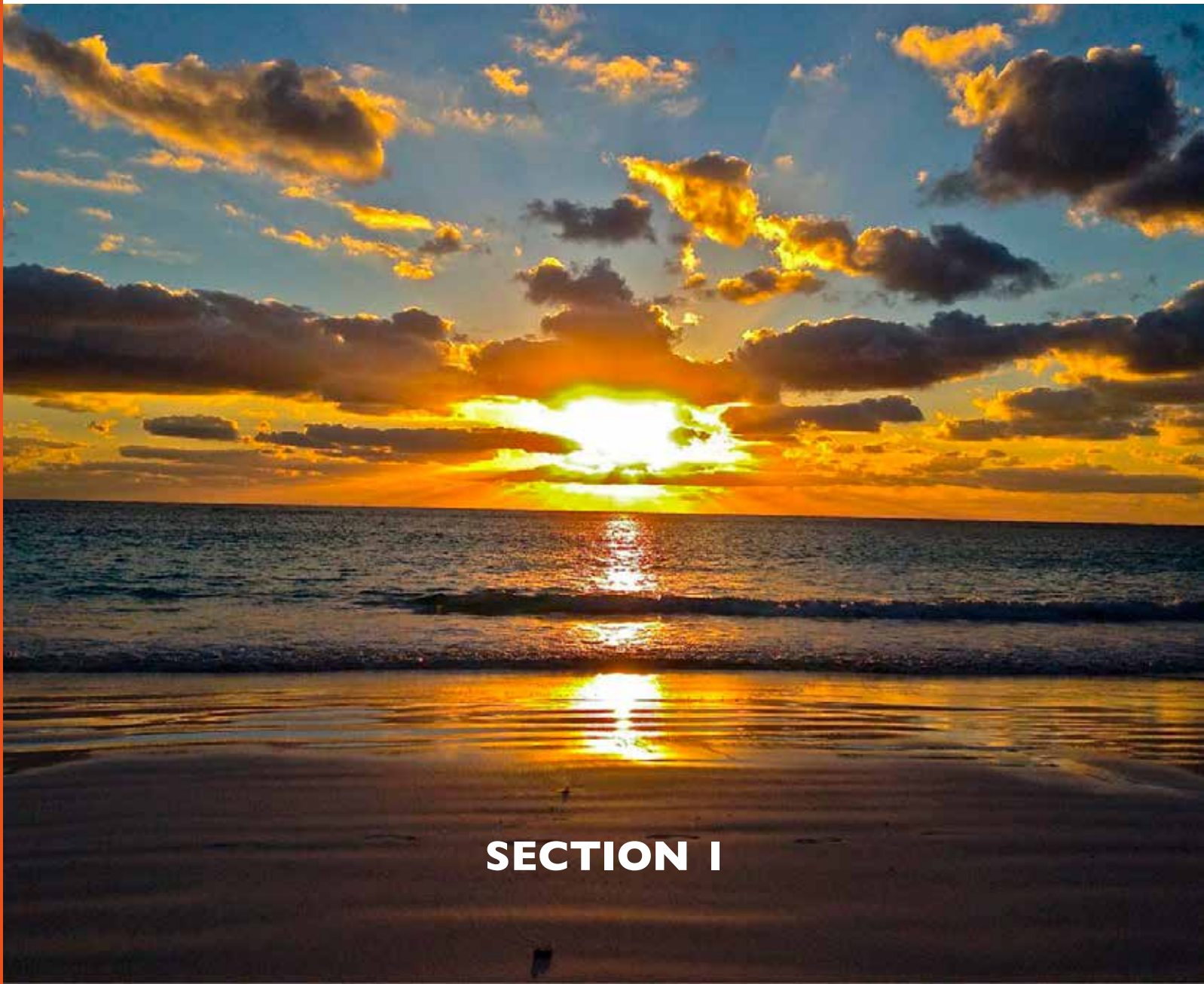
3. This is a very professional and competitive industry

- » You are about to get a lot of good training and techniques that will increase your chances of getting hired, but I can't guarantee that you will get a job.
- » You must take action and be proactive in order to succeed.
- » Despite what you may see on the TV show **Below Deck**, the yachting industry is extremely professional and the work is very challenging, it is not just about partying and drinking.

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SECTION I

Section 1



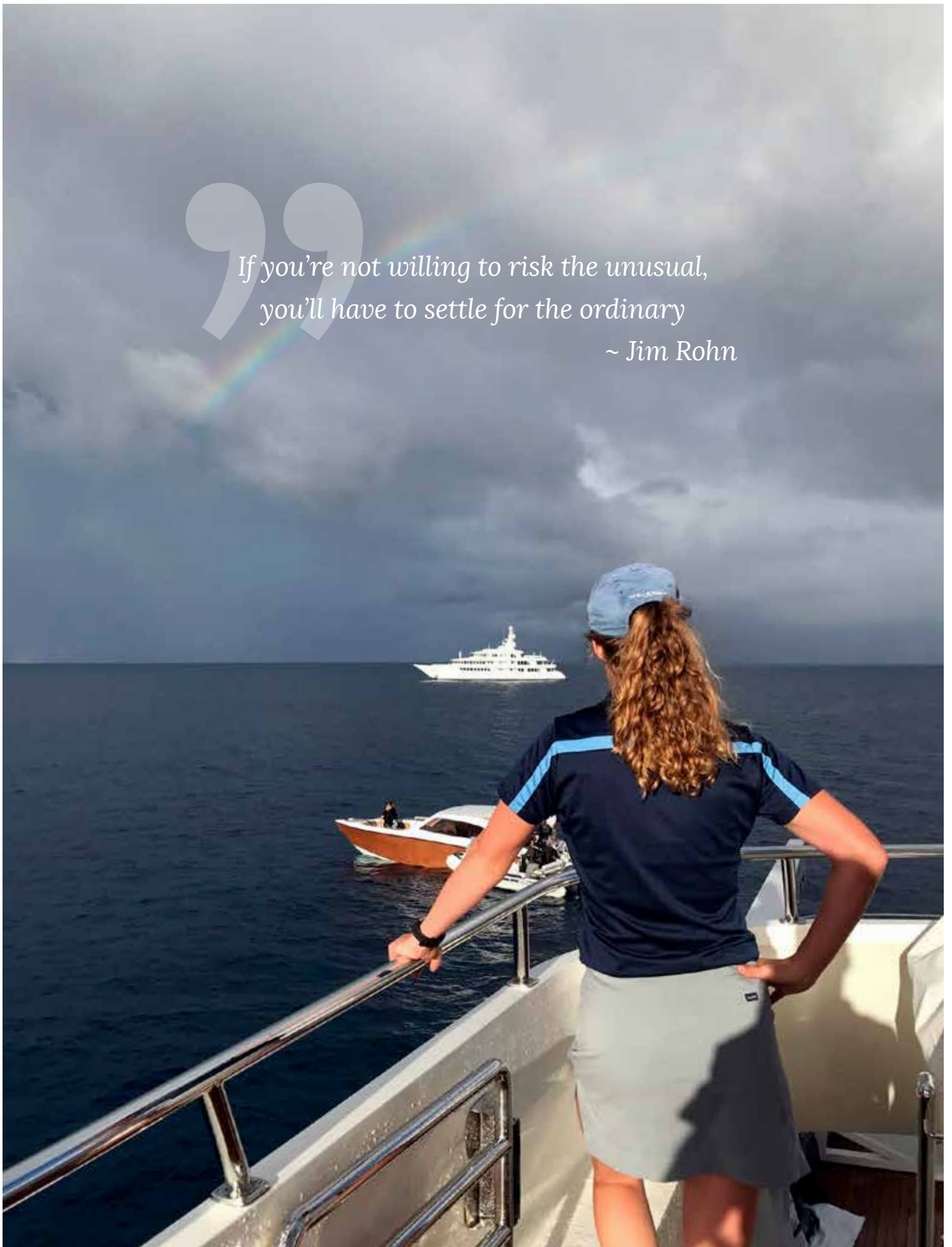
GET INSPIRED



”

*If you're not willing to risk the unusual,
you'll have to settle for the ordinary*

~ Jim Rohn



GET INSPIRED

What is it really like to work on a yacht?

The purpose of this entire section of the guide is to give you a detailed and honest overview of what it's **really** like to work on a yacht. I encourage anyone and everyone to explore the idea of getting paid to live, work, and travel the world on a yacht, but first I want to make sure you're fully aware of what you're getting yourself into.

Pursuing a job in the yachting industry takes a lot of effort and energy and it requires you to completely uproot your land-based life, and move onto a boat full time. For the right kind of person, it's totally worth it, but let's face it, yachting is not for everyone! Let's dive deeper and go over what I believe to be some of the most positive and negative aspects of living and working on a yacht.

IN THIS SECTION WE WILL EXPLORE THE FOLLOWING TOPICS:

- Brief overview of the yachting industry and lifestyle
- Definition of a yachtie
- 16 Reasons you should quit your job and work on a yacht
- 10 Sacrifices you make when you work on a yacht

By reading through the topics below, you will gain insight into the yachting industry, how it works, and decide whether or not it's right for you. In the next section of this guide we will break down each of the entry level yacht jobs into much further detail so that you can decide which position is the best fit for you.



YACHT INDUSTRY OVERVIEW



WHAT IS A YACHT?

Well, for all intents and purposes just consider it a big fancy boat that is usually motor driven, and used for pleasure. You can also assume that it is very expensive to obtain one, and that the kind of person who is rich enough to own one, is **NOT** going to be dealing with the day to day operations of maintaining it.

WHO OWNS THESE THINGS?!

Well... the movers and shakers of the world, or as I like to call them – **Ballers!** We're talkin' superstar celebrities like Beyoncé and Jay-Z, Tiger Woods, Michael Jordan, oil tycoons, and CEO's. The same people you see in magazines and on TV influencing people and changing the world.

WHERE DO YOU FIT INTO ALL OF THIS?

You can get hired to work and **live** on their floating home away from home. These things are constantly on the move cruising to countless ports and destinations all over the world, and wherever the yacht goes, you go. Each one requires multiple workers or **crew members** to cater to the wealthy guests, and keep their big luxurious toys working properly.

YOUR JOB

Make sure that the yacht owners and their guests have the best time possible...

While you get paid to travel to beautiful places, it's not all glamorous. It's hard work! If you get down with the “work hard play hard” mentality, you're a good candidate. If not, don't quit your day job...



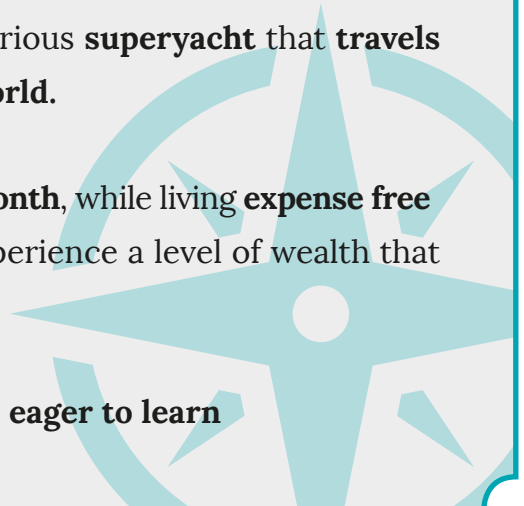
YACHTIE LIFESTYLE

You live and work aboard a luxurious mega-yacht. Wherever the yacht goes you go, and it's usually somewhere sick. While you get paid to travel to beautiful places, it's not all glamorous. It's hard work! If you get down with the "work hard play hard" mentality, you're a good candidate. If not, don't quit your day job...

Yachtie (noun)

A person who **lives** and **works** full time on a luxurious **superyacht** that **travels** to some of the most **exotic destinations** in the **world**.

- They earn and save **thousands of dollars a month**, while living **expense free**
- They cater to the **rich and famous**, and experience a level of wealth that few people will ever see or enjoy
- They **work hard**, and **play harder**
- They are resourceful, adaptable, willing, and **eager to learn**





*If you can't beat em' and you can't
join em'... work on their toys and
you can still live the good life :)*

PROS AND CONS GAINS AND PAINS

Below we will go over what I think are some of the best and worst aspects of working on a yacht. Depending on your personal preferences and circumstances, you should compare the rewards and the sacrifices and decide if you think working on a yacht is something you want to pursue



* DISCLAIMER *

Every yacht has unique circumstances and programs. Below are observations that I personally experienced or witnessed, but they certainly don't apply to every boat. Don't take anything I say too literally. These are just some common generalities that you can expect to find in the yachting industry.

16 REASONS YOU SHOULD QUIT YOUR JOB AND WORK ON A YACHT



I. GET PAID TO TRAVEL THE WORLD IN STYLE

- You no longer have to separate work from traveling, now **traveling** is part of your **job**. As soon as you're off the clock, simply step onto the dock and your mini vacation begins.
- Yachts don't go to boring ugly places...You can expect to travel to some of the most remote and exotic destinations in the world. A few yacht hot spots include the Caribbean, the Bahamas, and the Mediterranean.

2. LIVE FOR FREE, EARN CASH, SAVE MONEY, AND PAY OFF DEBT

- Even the **most basic** entry level job on a yacht starts off with a salary of \$2,000 – \$3,000 USD per month and you don't have to have a college education to get hired.
- There is also the possibility of earning additional cash tips (tax free) which can range from a couple hundred to a couple thousand USD (depending on the length of the trip and the number of guests on board)
- When you live on a yacht your living expenses are covered. You no longer have to pay for food, rent, transportation, or utilities. This can save you hundreds or thousands of dollars a month, and reduce a lot of daily hassles and bills.
- You can pay off your student loans or any debt you have, and even save money much more quickly without monthly bills and expenses.

3. LIVE IN A FLOATING PALACE ON THE WATER

- When you work on a yacht, you live on the yacht. While the crew quarters aren't exactly spacious, the views are nice :)
- If you are the kind of person who loves salt, sand, and the oh so **blue-tiful** water like me, you will be in heaven.
- You can get paid to pursue your love and passion for watersports such as fishing, diving, snorkeling, surfing, etc. You may even get to do these activities daily, and in some of the most coveted destinations in the world.

- Your neighborhood is a marina, your driveway is a dock, your home is a luxurious superyacht, your car is a dinghy, your neighbors are salty sailors, fellow yachties, or millionaires, and you can catch dinner from your back porch.

4. GET A GLIMPSE AND A TASTE OF THE LIFESTYLES OF THE RICH AND FAMOUS

- You are now catering to the most wealthy and influential people in the world. To the general public these people are untouchable and unreachable. You will get a chance to see them in rare form – unplugged, maxin' and relaxin, and doing whatever ballers do while on vacation.



- It's your job to make sure they have the best time possible – if they request that you take them snorkeling in the Abacos, or surfing off the coast of Harbor Island, you have no choice but to do so.
- You will get to partake in experiences that you could never dream of being able to afford in your lifetime.
- Oftentimes you can expect that all of your (free) meals will be prepared by a five-star chef who cooks for the guests and the crew as well.
- If there is nothing but freshly caught lobster and the best filet mignon money can buy in the fridge, you will likely be eating that for dinner with the rest of the crew **below deck**.

5. MAKE LIFELONG FRIENDSHIPS AND CONNECTIONS

- Yachties come from all over the world. The type of people who can stick it out in the yachting industry are the resilient and energetic kind of people that you want to kick it with.
- You live and work as a team with your crew, they can quickly become like family. You will either love them or hate them, but you're in this together!
- In some cases, you will also be getting to know the guests very well. They are some of the most influential people in the world, and the networking possibilities are limitless. You never know what kind of opportunities will arise while mingling with the rich and famous.

6. CHALLENGE YOURSELF AND LIVE UP TO YOUR POTENTIAL

- Adjusting to life as a yachtie is no easy task, you'll be forced to step out of your comfort zone and learn new skills and habits. It's a big challenge with even bigger rewards, and will probably make you a much more competent and capable human being if you succeed.
- Don't spend the prime years of your life wasting away in a cubicle, growing pale and fat, counting down the days until the weekend or daydreaming about how you'll spend your 2 weeks of vacation. When you work on a yacht, you stay on vacay all day.

7. LIVE A LIFE OF ADVENTURE AND SPONTANEITY

- Every day is a unique experience – new destinations to explore, new guests to entertain, no two days are the same. That beats the idea of the mundane and repetitive 9-5 if you ask me!
- You never know what kind of adventure you'll have on your days off, or even while working for that matter.



- You may find yourself watching the sunrise from the bow of a 30 million dollar yacht while cruising 200 miles offshore over perfectly calm crystal clear water. You may take Tom Brady and his family snorkeling and spearfishing in Anguilla, or find yourself at a full moon party in St. Maarten with a group of (rowdy) new yachtie friends from all over the world.
- You'll get an intimate glance into the lives of the wealthiest people on the planet. It's your job to make sure they have the best time ever, and occasionally you may even get to participate in their excursions.

8. AVOID “PREMATURE ADULTING” IN A RESPECTABLE WAY

- Many young people these days are constantly pressured by their family and society to settle down, start a career, raise a family, be responsible etc... Joining the yachting industry is a respectable way to buy yourself a few years of time and avoid the inevitable “adulthood” thing too soon.
- While your parents may not like the idea of you becoming a ski instructor, backpacking indefinitely, or god forbid a **bartender** right after graduating college, I've found that most adults seem impressed and supportive of pursuing a job on a yacht.

9. YOU CAN TRY IT FOR A YEAR, OR MAKE IT A CAREER

- The barrier to entry in the yachting industry is actually quite low on the grand scale of things. Besides having the proper working documents, you only need to take a 5 day course to be eligible to work on most yachts (way cheaper than a college education.)
- Although you have to start with an entry level position, there is a lot of room for growth in the yachting industry, you could climb to the top of the ranks and become a captain, chief engineer or chief steward on a large motor yacht. These positions are very prestigious and lucrative.
- Beyond working as a crew member, there are various other land-based yacht industry jobs that are options for experienced yachties such as a yacht broker, or charter broker.

10. BECOME MORE WORLDLY AND ADAPTABLE

- You will learn to deal with a variety of different personalities living together in close quarters, you have no control over your circumstances, and you are forced to go with the flow.
- As a result of living with such a diverse group of people from all over the globe, you will inevitably become more worldly.
- You will gain insight into the slang, habits, and etiquette of cultures from almost every continent.
- You can shoot the shit with anyone – you will start calling South Africans “bru” you will learn how to shell and clean a conch, you will know what day Australians celebrate Australia Day and all the words to their chants.



II. BECOME MORE PHYSICALLY FIT AND COORDINATED

- On a typical day you will be moving around nonstop for hours on end. It's a great workout – you'll slim down to the body of a Yachtie hotty in no time! (Unless the chef pumps out delicious but fattening meals and desserts every day.)
- You'll also become more tan, although you may just get a serious farmers tan.
- You will gain increased balance and stability. Maneuvering around on an (often moving) boat requires skill, so you'll develop salty sea legs.
- You will learn how to jump around without even touching anything (no fingerprints!) You'll also learn how to walk around the boat lightly and noiselessly like a little fairy (hopefully!)

I2. DEVELOP A HIGHER PRESENCE OF MIND

- A lot of the tasks you are given on a yacht can be intense. You may be climbing all over the boat, and dangling off the side. You are dealing with some really valuable equipment that you do not want to handle lightly. You can easily injure or even kill yourself or others if you aren't mindful. It forces you to be present.
- Most of us walk around all day with an endless stream of thoughts running through our heads: planning future activities, meals, errands, texting friends, and glued to our smart phones. When working on a yacht you literally lose control of all of these aspects of your life which allows you to focus more on the only thing that really matters – the present moment.

I3. PERSONAL GROWTH

- You will learn a vast new set of skills and knowledge about the nautical world.
- You will have to adapt to a whole new lifestyle and way of thinking, moving, and speaking.
- You will learn to live minimally, with little space and personal possessions. You will realize that you don't need all of the material items you surround yourself with on land.

14. INCREASED APPRECIATION FOR NATURE AND BEAUTY

- Rather than waste time indoors in your tiny cabin, you'll want to explore all of the ever-changing beautiful places you're surrounded by.
- Your floating home will almost always be in some kind of nautical paradise, stocked with plenty of water toys that need to be tested out as often as possible.



- Oftentimes, you will be in some remote destination with no internet or cell service. You'll stop spending so much time texting, watching TV, and surfing the web, and you'll spend more time enjoying the great outdoors.

15. INCREASED APPRECIATION FOR TIME

- You will learn to completely surrender yourself and live in the moment. You will have no control over where you're going, how long you're staying, or even what you'll be eating. You learn to just let go and let it happen without even thinking about it.
- At times yachting can be long days and hard work. However, there's always a light at the end of the tunnel, and when you finally do get a break or a day off – you really appreciate it, maximize it, and feel like you've earned it!

16. YOU WILL GAIN GOOD DISCIPLINE AND WORK ETHIC

- As a crew member you can expect a regimented and laborious work schedule. You will be part of a team which will make you accountable, and motivate you to do well on everyone's behalf.
- You will become clean and organized because you're sharing such a small space with so many other people. You will naturally get in the habit of always picking up after yourself and leaving things tidy.
- You will develop an eye for detail and may even turn a little bit OCD after spending enough time on a boat! You'll begin to see even the smallest imperfections on any surface.

10 SACRIFICES YOU MAKE WHEN YOU WORK ON A YACHT

I. IT CAN BE VERY LONG, PHYSICAL WORK THAT REQUIRES STRENGTH AND STAMINA

- Contrary to popular belief, a majority of the tasks you must execute on a day to day basis are **NOT** luxurious.



- You may have to work 16+ hour days for weeks on end if you work on a busy boat. You may get very little rest during these trips.
- Some of the tasks you have to do are not appealing. You'll be cleaning toilets, crawling around in tiny spaces, lifting heavy things, dealing with lots of chemicals, and getting wet, sweaty, and dirty.
- At times when the boat is not busy with guests, the work can be extremely tedious and mundane. You may have to polish metal for 8 hours straight, wax the entire exterior for days on end, or detail the greasy oily engine room.
- There are few tasks on yachts that require you to remain stationary – it's very physical. You will be on your (bare) feet, moving around all day long.

2. YOU MUST UPROOT YOUR LAND-BASED LIFE, AND MOVE ONTO A BOAT FULL-TIME

- You must be willing to drop everything and move onto a boat.
- It is a long process that requires a lot of preparation, determination, effort, energy, and time. At times it can be frustrating and discouraging.
- Succeeding in getting a job will not happen overnight, it can take several months, and to actually become good at it can take several more.
- It is a full-time long-term commitment. You must fully immerse yourself in the yachting industry.
- You should be willing to commit to a full year in the industry before you expect any vacation.

3. YOU WILL BE AWAY FROM FRIENDS AND FAMILY FOR LONG PERIODS OF TIME

- You will be living on the boat full-time, and the boat will be traveling all over the world. You won't be returning home in the evenings or on weekends.
- It's not the best job for people with children, a spouse back home, or pets you are responsible for, as you'll hardly have time to see them or even speak with them.
- You will be away from home for several months at a time, and often times may not even have good phone service/ internet to call and check in.

- You will most likely have to sacrifice family obligations, and holidays such as your grandmother's birthday, Burning Man, and Halloween, while working full time.

4. YOU MAY HAVE TO TAKE LONG VOYAGES OFFSHORE FOR SEVERAL DAYS

- Sometimes you will be out at sea, hundreds of miles off shore for days in a row.
- You will have to deal with rough waters and stormy weather which can be uncomfortable, nauseating, and scary.
- This can be physically and mentally draining, especially if you're prone to sea sickness.



5. IT'S AN ADVENTURE YOU WILL EMBARK UPON ALONE.

- As opposed to traveling, you can't bring an entourage along with you.
- It is rare you will find work on a boat for you **and** a friend, although a couple can sometimes get hired together.

6. YOUR LIFE WILL REVOLVE AROUND SOMEONE ELSE'S

- Once you get a full time job, your life revolves around the boat, the owners, and the guests.
- You are basically on call at all times and it is difficult to plan any upcoming visits or holidays with friends and family as you never know when the owners will be on board.
- They could call on Friday and announce that they will be flying in on Saturday on their private jet with 8 friends for 10 days in which case you have no choice but to wait on them around the clock for the entire duration of their trip.
- You must lay aside any personal obligations or aspirations.

7. YOU WILL SACRIFICE SPACE AND PRIVACY

- You will likely share a tiny cabin with another person. You'll sleep on a small bunk bed, you'll have little to no privacy, and not much space for your belongings.
- You will be living in tight crew quarters with anywhere from 2-12 or more crew members. It may be very busy and noisy all of the time.
- You can't treat the boat like your home, inviting friends over or leaving your belongings everywhere, etc.



8. YOU WILL SACRIFICE FREEDOM OF CHOICE

- You don't get to choose your roommate, fellow crew, or the yacht owners.
- You will have to put up with a lot of different personalities around the clock.
- You may have to live and work with people you do not respect or get along with.
- Many yacht owners are known to be demanding, disrespectful, and condescending. You may end up having to cater to people who are rude, ungrateful, and treat you poorly.
- You have no say in where you'll go or how long you'll be there.
- You don't even know when or what you'll be eating for dinner.

9. THERE'S NO JOB SECURITY

- You can lose your job at the drop of a dime for all types of reasons. The owner could decide to fire everyone, the boat could get sold, you could screw up, or the owners/captain may simply not like you.
- There is no protection from getting fired in the yachting industry.
- You are dispensable. There is a long line of young and able bodied yachties who are willing and eager to take your place in a heartbeat.

10. IT'S A SMALL AND COMPETITIVE INDUSTRY

- There are lots of people competing for the same jobs. Even if you go through all the necessary steps to get hired and you are a perfect candidate, you're not guaranteed a job. Landing a full time job could take much longer than expected.
- Everyone knows everyone and people talk. If you get a bad reputation you could get blacklisted and it can become hard to find a job.
- Getting a job is not impossible, but it's not easy and won't happen overnight. You are going to have to follow the right steps, be proactive, and be patient. Don't worry – I'll help you out.

WAKE OF BAKE

What's the worst that could happen?





WAKE OF BAKE

Before working on yachts I enjoyed the freedom to do whatever I wanted, whenever I wanted. There were certain luxuries I took for granted – like having my own room, a flexible work schedule, and the ability to have friends over at any time. I knew that moving onto a yacht would be a big adjustment but I was so motivated by the idea of getting paid to travel the world and live and work on a yacht that nothing else mattered to me.

I figured I'd do whatever it takes to experience working on yachts, and at the end of the day if it wasn't for me – I could move onto something else. I asked myself, "Honestly, what's the worst that could happen?" If for whatever reason I couldn't get a job, or if I didn't like it, I could always return home, regroup, and try something else.

As for the long separation from friends and family, that was nothing new. I'd been traveling and living abroad for about 3 years since I had graduated college, and no one was surprised

I had a new endeavor that would prevent me from coming home for the holidays. However, I did make it a point to spend all of Thanksgiving and Christmas at home in South Carolina before I relocated to Florida to begin my training, so they got a big dose of me before I disappeared for the season.

At the end of the day, adjusting to the tiny living quarters was not hard at all. You don't really have a choice so you just do it. I mentally prepared myself for the lifestyle changes for several months leading up to actually getting a job. I knew what I was getting myself into and that I was doing it willingly, so even at times when I would get annoyed by some sacrifice or limitation I was currently experiencing, I'd just remind myself, "I signed up for this, get over it!"

Those moments of nostalgia and regret were rare and fleeting. A majority of the time I was too busy working, or stoked by all of the epicness happening all around me to complain about anything.

SUMMARY

OK. So now you have gained a bit of insight about the yachting industry. Here's a little recap:

- There are a lot of yachts in the world, and it takes a lot of work to keep them afloat.
- These yachts are owned by really rich people and really rich people can't be bothered with taking care of their own toys. They're too busy influencing people and changing the world.
- Someone needs to make these toys work properly, and stay **lookin' brand new** – and that someone can be **you!**
- **Warning:** Working on a yacht is actually really hard.
- Before you even consider working on a boat, you must be willing to make some sacrifices and meet some demands... no pain, no gain!
- You must weigh out these sacrifices and demands and decide for yourself if working on a yacht is something worth pursuing.

SO! Are you inspired to learn more about what it's like to live and work on a yacht and how to make it happen? If so, awesome – let's continue to the next section of the guide where we'll do a breakdown of the various positions on board. We'll go into detail about the entry level jobs that are available to new crew who have no prior experience in the industry.

COMING SOON

You are reading Part 1: Get Inspired. This is a sneak peak of the full **Yacht Job Handbook** a step by step guide for new crew which will be released in early December 2017. Stay tuned for Part 2 and 3 which will cover the following topics:

PART 2: GET HIRED

- Mindsets You Need to Succeed
- How to Design and Optimize Your Yacht Job Streamline
- Create your customized plan of action
- Planning and Coordinating a Smooth Transition
- Step by Step Checklists
- Bookings and Reservations
- Complete Packing Guide
- Budget Calculator
- How to Craft a Professional CV
- How to Gain a Competitive Advantage
- Winning Beforehand
- Virtual Makeover
- Actionable Steps to Implement Now
- Yachtie Bootcamp
- Basic Training
- Boat Terminology and Lingo
- Skills and Drills
- Networking: Where and How to Find Work
- Online
- In Person
- Day-Working 101
- What to Expect
- What to Bring
- How to Crush Interviews
- Most Common Questions
- What to Wear
- Do's and Don't's
- Negotiating Contracts

TERMINOLOGY & LINGO

Baller

A person who is very rich and/or wealthy.
The 1 percenters of the world.

Bow

The very front end of the boat when looking forward.

Bru

A slang term that South Africans use, similar to “dude,” or “bro.”

Cabin

Bedroom or stateroom on a boat.

Cove

A small recess in the shoreline of a body of water that offers shelter. A good place for boats to drop anchor and reside that is usually more calm than open waters.

Dinghy

A smaller boat or inflatable raft or tender that is used alongside a larger boat.

Greenhorn

An untrained or inexperienced person.

Marina

An area on the water that offers dockage and other services for boats, kind of like a neighborhood for boats.

Nautical

Having to do with water, sailing/boating, navigation; maritime.

On board

To physically be on a boat.

Yacht

A big fancy boat that is usually motor driven, and used for pleasure.

Yacht crew

All of the various crew members and positions that are required to maintain and operate a yacht.

Yachtie

A person who works as a crew member on a yacht.

Yachting industry

A culture that revolves around the yachts - including the owners of the yachts, the crew members who work on them, and all of the businesses and services that cater to them.

YACHT JOB HANDBOOK

for new crew



SECTION 2

Section 2



ENTRY LEVEL YACHT JOBS AND DESCRIPTIONS



WHICH YACHT CREW POSITION IS THE BEST FIT FOR YOU?

Below we will do a breakdown of the various positions on a yacht, and we'll go into detail about the entry level jobs that are available to new crew who have no prior experience in the industry. We'll also dive deeper into what each position entails including responsibilities and duties that you can expect to perform on a regular basis.

IN THIS SECTION WE WILL EXPLORE THE FOLLOWING TOPICS:

1. 4 Entry Level Yacht Jobs & Descriptions

- Yacht Job Descriptions
 - » Tips and Tricks
 - » Useful Skills

2. Entry Level Crew Job Duties

- Tasks and Responsibilities
- Sample Day

3. Wake of Bake

4. 8 Variations of Work Detail

5. Overview of Entry Level Jobs

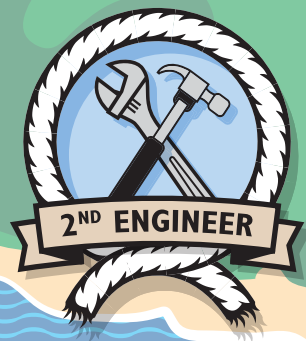
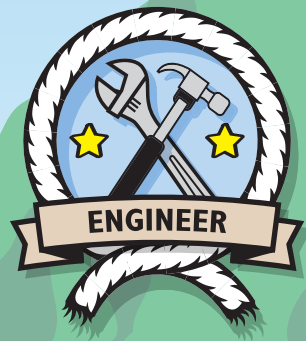
- Salaries/Benefits
- Types of Work Contracts
- Types of Boats

6. Summary

7. Bonus

- Skills and Drills
- Terminology & Lingo

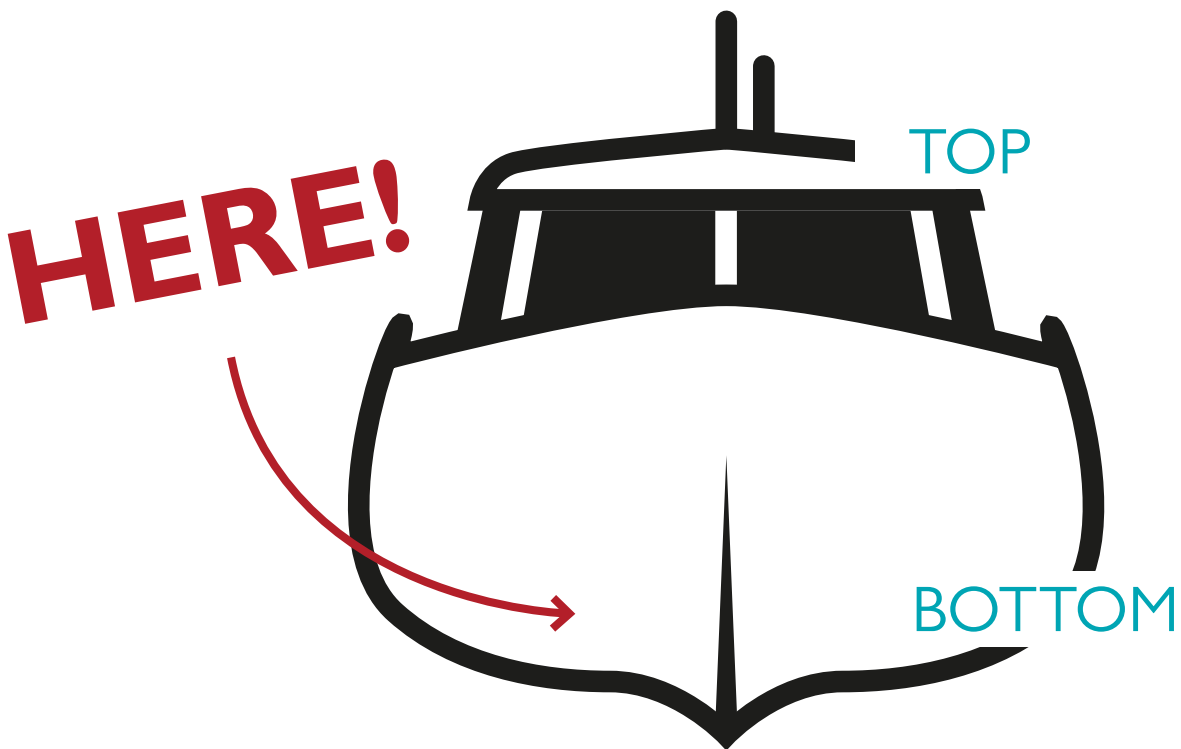
By the end of this section you should have an idea about what each position on board is like, and which ones appeal to you the most. I've also included a bonus section below with **skills and drills** exercises for you to start implementing today so that when the time comes to get a job, you're ahead of the game!



CREW HIERARCHY

YACHT JOBS AND DESCRIPTIONS

You may have a very impressive resume back on land, but college degrees and PHD's will not go far on the 7 seas! If you're serious about pursuing a job on a yacht – you will have to work your way up the ranks one step at a time. Whether you want to start a new career, or just try it out for a year, you're going to have to start...



4 ENTRY LEVEL YACHT JOBS THAT DO NOT REQUIRE PRIOR EXPERIENCE

There are all types of different tasks that need to be performed around the clock to maintain a yacht and keep it running smoothly. While some of the job positions on board are very technical and require a lot of skill and knowledge, there are 4 entry level jobs that require little to no prior experience. The most common entry level jobs on a yacht are some variation of:

1. DECKHAND
2. STEWARDESS/STEWARD
3. COOK/CHEF
4. STEW/DECK/COOK

While prior experience isn't necessary to perform the duties of an entry level crew member, there are a few abilities and qualities that **every** member of a yacht crew **must** be able to demonstrate if they want to succeed. Whether you're a greenhorn or a seasoned vet (while you're working) you must be:

- Professional
- Presentable
- Prompt
- Proactive
- Resourceful
- Adaptable
- Personable
- Composed Under Pressure
- Able to Maintain Discretion
- Able to Maintain Safety
- Able to Aid in Emergencies
- Able to Follow Orders
- Able to Prioritize Tasks
- Able to Learn and Act Quickly



YACHT JOB DESCRIPTIONS

You've gotta get in where you fit in!

Let's take a closer look at each of these positions so that you can decide for yourself: **which crew are you!?** Below we will go over the general overview of each position, and what type of personal skills are necessary to perform the typical day to day duties. We will look at the following aspects of each position:

- Job Descriptions
- Useful and Necessary Skills to Cultivate
- Tasks and Responsibilities/Job Detail
- Sample Day

★ TIPS & TRICKS ★

- Always keep an open mind and try new things – you may think you are meant to be a stewardess and find that working on deck suits you more, or vice versa.
- Don't get too intimidated when looking at the skills and duties listed below. While these are skills you will be expected to learn and cultivate eventually, (the quicker the better!) – you don't necessarily have to have prior experience when you're just starting out.
- Teamwork makes the dream work. As a member of the crew you're part of a team, so you should expect to help out anyone and everyone on board if necessary, even if it's not technically a normal part of your job or department.



STEWARDESS/STEWARD



STEWARDESS/STEWARD

- As a stewardess your domain is going to be the **interior** of the boat, meaning a majority of your time will be spent **inside**.
- You will be responsible for the **upkeep, appearance, and cleanliness** of **everything**, and you will be expected to do so with an extremely **strong attention to detail**. A guest should never have to be burdened with the site of one single finger print or speck of dirt on **any** surface!
- Your daily tasks will have a strong emphasis on:
 - » **Guest Service**
 - » **Hospitality**
 - » **Housekeeping**
- This position is more commonly held by females, although not always.
- Many boats are now combining the rolls of a stewardess with those of a deckhand or even a cook.
- This job is great for high energy, **resourceful**, and **well organized** individuals. You will be expected to work **around the clock**, ensuring that the guests' needs are met. The word "no" is no longer a part of your vocabulary. Their wish is your command!

Useful Skills for a Stewardess:

The following are skills that are useful or necessary to perform the duties of a stewardess:

- | | | |
|---------------------|-----------------------|-----------------------|
| • Silver Service | • Laundry | • International |
| • Bartending | • Table Setting | Etiquette |
| • Guest Hospitality | • Napkin Folding | • Child Care/Nannying |
| • Event Planning | • Detailing | |
| • Concierge | • Strong Attention to | |
| • Housekeeping | Detail | |



DECKHAND



DECKHAND

- As a deckhand you are responsible for the **exterior** of the boat, and a majority of your time will be spent **outside**. Keep this in mind if you can't handle the **sun** beating down on you **all day**!
- You basically have to make sure the exterior of the boat looks brand new at all times, which can be a LOT of work, and let's just say – **manual labor**.
- You also have a lot to do with preparations for leaving and arriving to port, as well as any of the **watersports** or other outside toys that come along with the boat such as jet skis, paddle boards, inflatable floats/slides, etc.
- You must monitor and maintain the safety of the guests and crew at all times.
- When guests are on board you will help prepare and execute any **outdoor excursions** such as snorkeling, fishing diving, surfing, beach picnics, etc. (and sometimes you may even get to participate.)
- A majority of deckhands are male, but there is a fast growing number of female deckhands or deck/stews in the industry. I was a deck/stew on my first boat and highly recommend it!
- This is a great job for a strong, adventurous, outdoorsy person who is able to spend **long hours outside** in the sun, and doesn't mind getting **wet, sweaty, salty**, and **sandy** on a regular basis. **Physical strength** and **stamina** are 100 % necessary.

Useful Skills:

The following are skills that are useful or necessary to perform the duties of a deckhand:

- | | | |
|--------------------|---------------------|-----------------------|
| • Cleaning/Washing | • Securing/Stowing/ | • Watersports/Fishing |
| • Waxing/Polishing | Covering Furniture | • Mechanics/ |
| • Boat Driving | • Detailing | Engineering |
| • Navigation | • Woodwork/ | • Physical Strength/ |
| • Line Handling | Varnishing | Stamina |
| • Tying Knots | • Construction | |



CHEF/COOK



CHEF/COOK

- As a chef your domain is the **galley** (the **kitchen** of a boat) and nothing else. You may spend 16 + hours in the galley all day if that is what the job entails. Many people would agree that on many boats- this is the most tedious position of all.
- While most chefs are very experienced, some smaller boats will hire on less experienced “cooks” or even just people who claim they **can** cook, and often times that role may be combined with a stewardess or deckhand position.
- As a chef aboard a superyacht you are expected to concoct **culinary masterpieces** for every single meal that the guests eat on board. You must be **knowledgeable**, **versatile**, and **creative** and it is advised that you really have a **passion** for preparing **food** because you will be doing it around the clock!

Useful Skills

The following are skills that are useful or necessary to perform the duties of a chef:

- | | | |
|---|-----------------------------|----------------------------|
| • Strong Culinary Background, Education, and Skills | • Food/Wine Pairing | • Sanitation |
| • Extensive Experience in Professional Kitchen | • Gourmet Food Presentation | • Provisioning |
| • Meal Planning/Preparation | • Nutrition | • Budgeting |
| | • Time and Space Management | • Creativity |
| | • Food Prep/Handling | • Adaptability/Flexibility |
| | • Table Settings | |



STEW/DECK/COOK



STEW/DECK/COOK

- As I mentioned above, many boats combine the roles of a deckhand, stewardess, or cook into a hybrid position in which you basically carry out a variety of tasks that depend upon what is the most urgent, or which of the work detail circumstances (listed below) the boat is in.
- In this case you just bounce around to where you are needed most and serve as an assistant to the rest of the crew. It is a great opportunity to learn the foundations of all of the positions on board and eventually decide which position you truly enjoy the most if/when the day comes that you have to choose one.
- There is really no end to the different variations of tasks you will have to perform in one of these combined/hybrid positions.

★ TIPS & TRICKS ★

- My advice to you if you get a job offer for one of the “joint positions above” is to make sure that it is clear of what is expected of you before you accept the job.
- Sometimes (not too often) new crew get taken advantage of by accepting a position (with low pay!) and ending up having to perform way more duties than what is fair or even humanly possible.
- On the other hand – I highly recommend a joint position as long as you know what you're getting yourself into and everything seems fair.

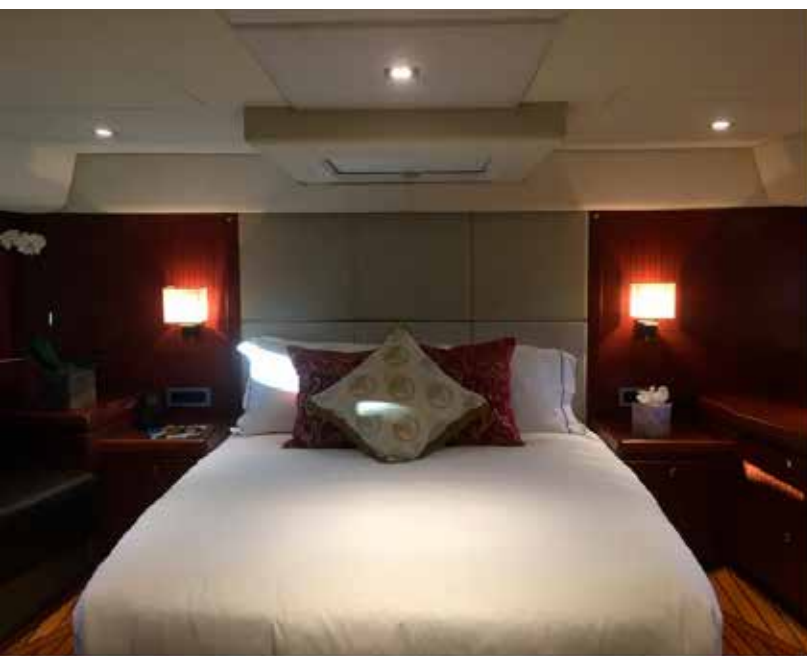


ENTRY LEVEL CREW JOB DUTIES

In case you're wondering what a typical day in the life of a yachtie is like, let me just tell you now – there's no such thing. A "typical day" does not exist, no two days are the same. Let's just say that there is a never ending list of tasks you should or **could** be doing on a yacht, but I don't want to intimidate you and overwhelm you with too much information that isn't really necessary to know at this point. For now – I will just keep it simple and let's just do a basic overview of the **most common** day to day duties and tasks you can expect to perform when starting out.



STEWARDESS



STEW – TASKS AND RESPONSIBILITIES

No guests on board

- Dust
- Wipe all surfaces
- Vacuum
- Polish/buff metal
- Polish silver
- Polish/wipe crystal
- Treat granite/marble
- Make beds
- Wash linens and napkins
- Iron and fold
- Clean and organize all interior cabinets
- Check inventory
- Provision/order supplies
- Organize and restock cleaning supplies
- Detail sinks/toilets/showers
- Treat windows and mirrors
- Wax wood/floors
- Detail trash compactor
- Attend to crew's uniforms and laundry
- Prepare for an upcoming trip
- Flower arrangements

Sample Day W/Guests

8:00^{AM} – 12:00^{PM}

- Dust/clean/laundry
- Tend to guests as they wake up
- Cabin detail and turnover: heads and beds
- Breakfast service: set-up/execute/clean up

12:00^{PM} – 4:00^{PM}

- Maintain interior cleanliness
- Laundry/heads and beds
- Tend to guests
- Lunch service: set-up/execute/clean up

4:00^{PM} – 8:00^{PM}

- Tend to guests
- Night time turnover: turn downs/heads and beds
- Maintain interior cleanliness/laundry/ironing
- Dinner service: set-up/execute/clean up

8:00^{PM} – 0:00^{AM}

- Return interior to it's normal state
- Tend to guests until they go to sleep
- Restock fridges and supplies
- Make preparations for the next day



DECKHAND





DECKHAND – TASKS AND RESPONSIBILITIES

No guests on board

- Dry boat
- Wash the boat
- Rinse the boat
- Treat windows
- Polish metal
- Wax fiberglass
- Treat rust
- Treat deck/teak
- Organize/detail exterior lockers
- Organize/restock leaning supplies
- Maintenance of airhandlers
- Pump out grey water tanks/filters
- Pump out bilge
- Engine room detail
- Tender/dinghy detail & maintenance
- Check/adjust lines and fenders
- Maintain cushions and covers
- Maintain watersports equipments
- Stow items
- Maintain deck equipment and tools
- Organize bilges and inventory
- Restock exterior fridges and cabinets
- Take out trash
- Maintain/turn on/off exterior lights
- Put up/take down the flag
- Maintain/clean out drains
- Check levels of water and holding tanks
- Watch duty

Sample Day W/Guests

8:00^{AM} – 12:00^{PM}

- Wash/dry boat/clean windows
- Uncover/arrange/set up deck furniture and gear
- Set up water toys/equipment
- Prepare for outdoor excursion

12:00^{PM} – 4:00^{PM}

- Supervise guests who are using water toys
- Accompany guests on excursions/activities
- Maintain safety and order
- Maintain appearance of deck

4:00^{PM} – 8:00^{PM}

- Continue supervising guests
- Break down all water toys
- Clean/rinse/dry all equipment
- Organize and stow everything where it belongs

8:00^{PM} – 0:00^{AM}

- Maintain appearance and cleanliness of deck
- Assist in galley with dinner service: washing dishes
- Cover seat cushions/stow deck gear
- Continue cleaning until guests go to sleep



CHEF/COOK



CHEF/COOK – TASKS AND RESPONSIBILITIES

No guests on board

- Gathering guests preferences for upcoming trips
- Meal planning
- Budgeting
- Provisioning/ shopping
- Ordering supplies, produce, and stores
- Keeping galley in pristine condition at all times
- Maintaining all galley equipment: oven/ stove/grill/vents
- Maintaining cooking utensils and tools
- Organizing and storing supplies
- Organizing galley lockers and drawers
- Creating new menus
- Continuing culinary education
- Preparing for overseas scarcity
- Cooking meals for crew daily
- Possibly assisting interior or exterior if need be

Sample Day W/Guests

8:00^{AM} – 12:00^{PM}

- Prep for breakfast
- Breakfast service
- Cook lunch for crew
- Wash dishes

12:00^{PM} – 4:00^{PM}

- Return galley to normal state
- Lunch service planning and prepping
- Lunch service execution
- Wash dishes/clean galley

4:00^{PM} – 8:00^{PM}

- Plan dinner/provision/restock supplies
- Appetizers and hors d'oeuvres
- Dinner prep
- Cook dinner for crew

8:00^{PM} – 0:00^{AM}

- Dinner service
- Wash dishes/return galley to normal state
- Make preparations for the next day
- Stay on call in case guests have late night munchies



WAKE OF BAKE

Don't be afraid to test the waters





WAKE OF BAKE

When I first learned about the yachting industry I assumed that I would become a stewardess, I didn't realize that to be a deckhand or deck/stew was even an option. However, I followed other crew's advice and applied for both stewardess and deckhand positions. Fortunately my first full-time gig was as a deck/stew with an emphasis on deck which was perfect. I was able to learn the basics of both – but really only helped inside when the guests were on board which wasn't often. While some of the work can be intimidating and require a lot of strength – a majority of it can be done just as easily as a small female/ or big male – it's all about working hard, physical stamina, and attention to detail rather than just mere brute strength.

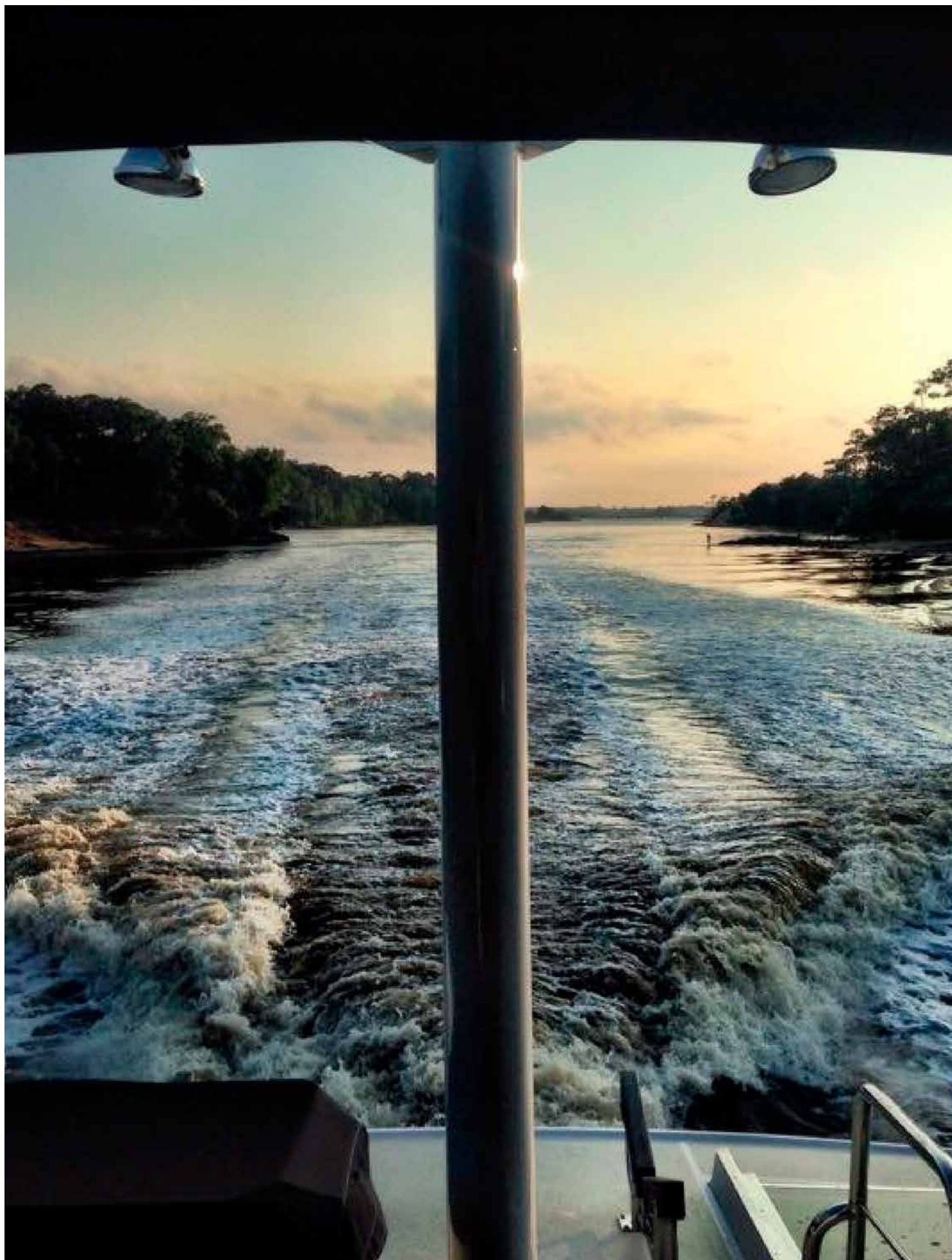
As for me – I've never been the “domesticated” type, so tasks such as making beds, ironing clothes, and knowing which chemicals to use on which surfaces were very alien to me. My laid back ghetto southern twang sounded very out of place when I attempted to communicate with the high profile guests on board. On the other hand, working on deck suits me much better! Running around outside in the sun, barefoot, sweating, climbing

all over things – that is my natural habitat. Being surrounded by **bluetiful** water, beautiful views, and stud muffin yachtie hotties is just icing on the cake.

I will admit however – things can get intense and stressful on deck. You're dealing with big heavy mechanical things that have the potential to do some serious damage to you, others, and the boat if you don't handle them properly. I lived in a state of anxiety and fear – always afraid that I was going to screw up and damage something extremely valuable. I sustained countless injuries and bruises on a regular basis, and I definitely picked up some forehead wrinkles from all of that time in the sun.

Either way, that's all part of the fun. It was very challenging, and forced me to leave my comfort zone and break personal boundaries. Now when it comes to manual labor, I'm not phased by much, I know I can handle it.

So to sum it up – If I had to choose I would 100% work outside on deck. However, there are a lot of interior tasks I enjoy doing as well, and it's always nice to have a break from the elements and switch it up. I'm glad I got the best of both worlds!



8 VARIATIONS OF WORK DETAIL

The following 8 circumstances will determine what your daily duties and workload will be like. Everything depends on whether the boat and crew are:

I. PREPARING FOR A TRIP/PROVISIONING

- This means you are getting ready for a trip with guests coming on board. The boat will most likely be traveling or “**getting underway**” soon. The duration of the trip could range from just a few hours, to a few months. **Provisioning** means you and the crew are getting all of the necessary items, food, cleaning supplies, etc. that will be necessary. Sometimes the boat will be in remote areas with few stores and resources so the boat may stock up on months worth of supplies.

2. ON A TRIP W/ GUESTS ON BOARD

- Now the guests have arrived, it's showtime! You will be working around the clock to provide them with 5 star service and make sure that floating palace is looking **so fresh n' so clean alllll day!** This is typically the most stressful part of the job. As an entry level crew member you will probably be assisting the head steward and other deckies, with whatever they need. Just smile and do what you're told and try not to get in anyone's way.

3. POST TRIP TURNOVER

- Guests have all just left, (thank goodness!) But now you have to work just as hard to get the boat back to pristine condition. You and the crew will basically **detail**, or thoroughly clean, every square inch of the boat back to perfection, inside and out. It will seem like no one has ever stepped foot on the boat before.

4. GETTING UNDERWAY

- Now the boat will turn into a different creature as you must **stow** (put away) everything and prepare for what could be a long voyage across rough waters. You will prepare the boat by making sure everything is put away properly, all doors, hatches, and drawers are latched shut. Cushions are put away, and all deck furniture is covered and tied up, etc.



5. UNDERWAY (NO GUESTS ON BOARD)

- This can be very enjoyable or quite the opposite depending on many things. If you're prone to seasickness you may want to take motion sickness medicine although it can make you sleepy.
- For long voyages each member of the crew will **stand watch**, and aid in driving the boat, keeping a lookout for other boats and debris, doing engine room checks, etc.
- As a yachting diva you'll be given minimum responsibility but you will still most likely be assisting with the watch which will have a schedule. You may be on watch for 3 hours, and then have 6 hours off, or it could be 2/8, 4/7, any number of ratios depending on the length of the trip and size of the crew.
- When you're not standing watch you are probably free to do whatever you want, sleep if you can.

6. COMING INTO PORT

- This can be intense as you have a lot to do in a short amount of time, especially on deck.
- As the boat approaches port, you must prepare by setting up the dock lines, blowing up and putting out fenders, unhooking the **tender**, and many other things. All of this is usually done within 10 - 15 minutes before arriving.
- Once pulling up you will help throw lines, position the fenders against the **pilings**, etc.
- Once the boat is tied up at the dock, you will need to wash it thoroughly among other things.

7. SERVING WATCH (ON LAND)

- This is one of my least favorite parts of the job. Due to insurance reasons most bigger yachts require that a crew member is physically on board at all times.
- Most crews will divide the time in 24 hour increments. For example, if there are 7 crew, one person has to stand watch for one whole day, per week.
- You may have Monday Watch meaning you are on board all day that day.
- There are a series of tasks that go along with it such as:
 - » Putting up and taking down the flag.
 - » Checking lines and fenders.
 - » Locking and unlocking doors in the am and pm/
 - » Doing a **walk through** of the entire boat throughout the day to make sure nothing's amiss (wetness, smells, etc.)
 - » Turning lights on and off. etc.

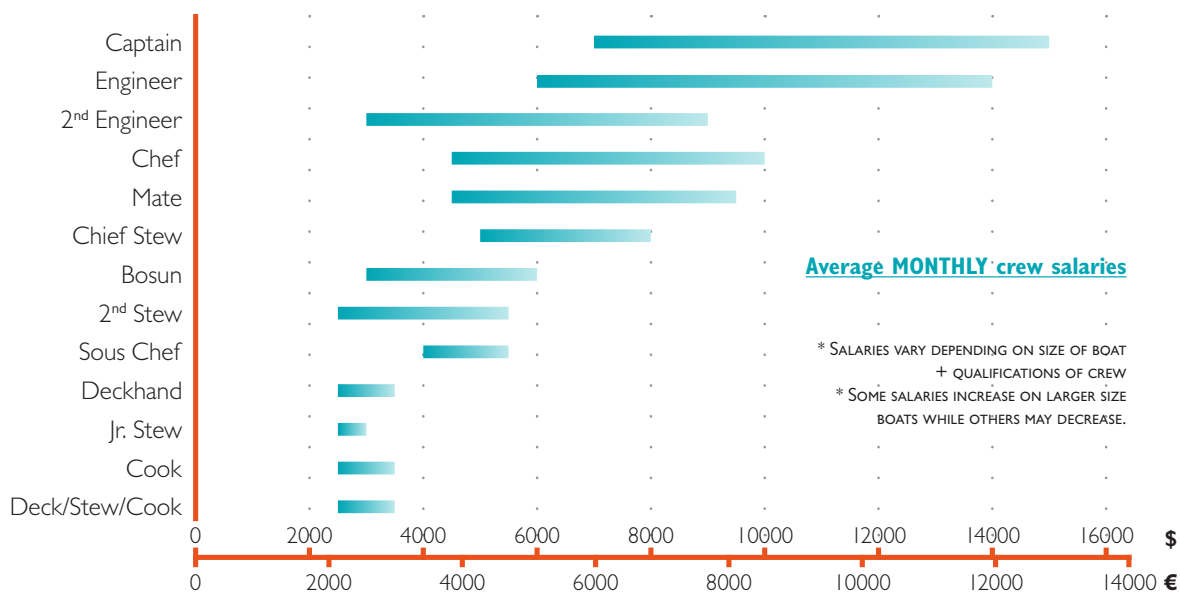
8. PERFORMING ROUTINE MAINTENANCE

- There will be periods of time when the boat is just chillin' and not preparing for an upcoming trip. During this time there is still plenty of work to do!
- This part of the job involves lots of cleaning, polishing, waxing, scrubbing, and re-organizing all parts of the boat.
- As a greenhorn you will be given the most mundane of tasks that the other crew are over qualified and don't feel like doing.
- It's all part of the fun, just listen to some good tunes and audiobooks and try to be the best polisher ever!



OVERVIEW OF SALARIES AND CONTRACTS

AVERAGE YACHT CREW SALARIES



Below are various different types of job agreements/contracts that are options in the yachting industry. As an entry level crew member you will probably only be offered one the first three types of work listed below – day work, temporary, or full time.

TYPES OF WORK/CONTRACTS

1. Day Worker

- This is common when you've just finished your STCW and you're looking for experience, or maybe if you are in between jobs.
- You typically find an hourly based job on a boat that only needs assistance for a day or maybe even a week or two, but it is not a full time position and you likely will not expect to live on board while doing it.

2. Temporary/Part Time

- This may be for a longer period than a day working job, like a week – a month or so. You may or may not stay on board while doing this, it all just depends.
- Often times these jobs can turn into a more permanent position if you do a good job and they have an opening.

3. Full Time

- This is a commitment in which you will likely be living on board, or in the crew house, and expect to work on the boat regularly for at least a season.
- There will probably be some type of contract, and you will agree on salary, and other things like vacation time, etc.

4. Rotational

- This is becoming more and more common amongst higher positions on board such as captains and engineers, not common amongst new crew

5. Seasonal/Freelance

- Freelance jobs are more easy to obtain once you have a few seasons/years of working on a boat. This means you will work on a boat temporarily for a period of time. These may be anywhere from a day or two to a month or two. I prefer to freelance because there's no long term obligation.
- I recommend getting at least a year of experience, ideally on one boat, so that you can try out freelancing and see if you like it, I love it!

6. Delivery

- A delivery is when you are simply moving a boat from one place to another. Usually there are no guests on board and you're just going from point A to point B. It may be anywhere from a few hours, to a few weeks. These are also a great way to earn some money real quick without the hassle of a full time boat commitment (or dealing with guests.)

ENTRY LEVEL SALARIES

1. Day Work Pay

- Usually pays by the hour, often times it's cash and tax free. Expect between \$12-\$15 an hour or \$120-\$50 per day. Try to get as much day work experience as you can while job hunting.

2. Part Time/Temp

- Usually pays by the day/week/or month depending on the amount of time agreed upon. It can range from \$100-\$200 per day, \$700-\$1,400 per week, or up to \$3,000 per month - although entry level will likely be at the lower end of those estimates.

3. Full Time Salary

- Ranging from \$1,500.00-\$2,500.00, **maybe** up to \$3,000.00 per month.
- As an entry level employee you aren't going to start off with the best pay, but if you do a good job there's a chance you will continue to earn more if you stick with the same boat.
- Also, don't forget you have little to no living expenses when you're living on board so you can factor that in as well.

ADDITIONAL BENEFITS AND PERKS

1. Cash Tips

- One of the biggest perks of working on a busy yacht is the potential to earn cash tips at the end of each trip. These can be generous and tax free.
- While tipping is not always guaranteed on a private yacht - it is certainly expected that the guests will dole out an additional 10-15 % of the total cost of the trip to be divided amongst the crew on a charter yacht as tip.
- Depending on the length and cost of the trip, + number of crew members on board, you could earn an extra 1, 2, 5, or even 10,000+ dollars!

2. Vacation

- Some boats will offer anywhere between 2-6 weeks of vacation, with a year long contract. Whether or not it's paid for is up to the captain/owner.
- It's more likely to get vacation on a private boat rather than a charter boat which tends to be more of a seasonal contract (3-6 months.) When the contract is up, you are free to do whatever you please with your hard earned money
- Many will even pay for your airfare both ways.
- All boats are different, and these details should always be laid out in your contract before hand!

3. Benefits:

- Most boats provide you with all meals + groceries, and usually even a chef to cook it for you, usually in the form of a family style meal.
- As a full time crew member, you live on board for free so you don't have any bills such as rent, electricity, water, internet, cable, etc.
- Many boats will pay for maritime classes, certifications, and licenses for you if you express interest and longevity.
- Some boats even provide you with benefits such as health insurance, 401k, etc.

4. Opportunities

- When rubbing elbows with the rich and famous there is no limit to the potential of opportunities that can be thrown your way. If you make a good impression you may find yourself being invited to one of their villas for a dream vacation - all expenses paid, you may take trips on their private jets, or receive a sweet job working for them as their personal assistant, nannying for their children, pet-sitting, who knows!?

TYPES OF BOATS



I. SMALL YACHT VS. BIG YACHT

- Smaller yachts are anything from 60-100 ft. long and usually only require 2-4 crew. Often times crew on these boats will share duties, such as deck/stew/chef etc. These boats may have a more laid back atmosphere in general, or could be extra labor intensive with few crew and a lot to do.
- Big yachts can range from 100 ft – 300 ft + and can have as much as 12 + crew. These yachts can have a more rigorous schedule and be more hectic, but of course can also mean you earn more money. You may have a more defined role of what you are expected to be in charge of, where as smaller boats may share duties.

2. MOTOR YACHT VS. SAILING YACHT

- Sailing yachts can have a more laid back atmosphere, but also more labor intensive, and may not pay as well. It's harder to get an entry level job on a sailing yacht if you have no experience sailing whatsoever.
- Motor yachts obviously have no sails and are propelled by engines. If you have no boating experience I suggest you look for jobs on a motor yacht (first.)

3. CHARTER VS. PRIVATE

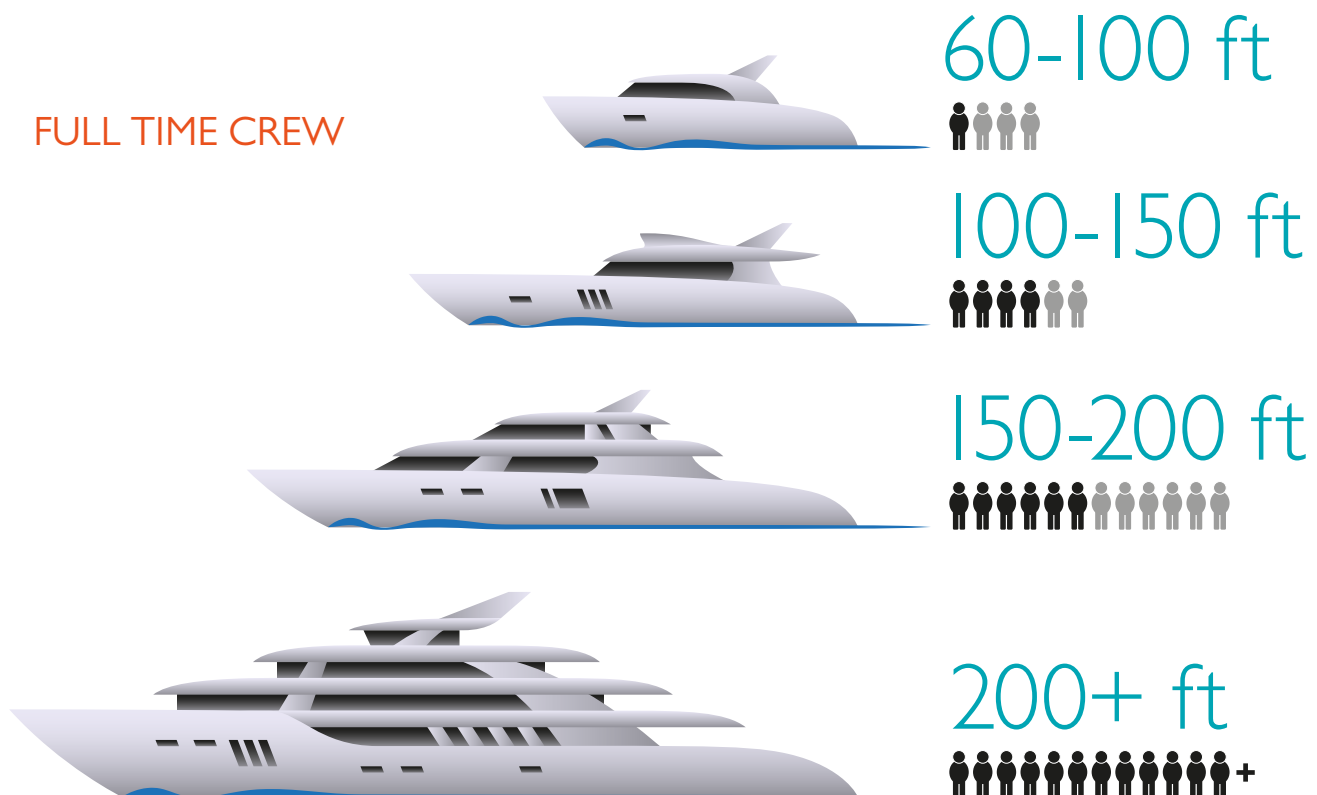
- Private yachts are generally only used by the owner and their family and friends, whereas the owner of a charter yacht will let other people rent it out for a period of time. On a charter yacht the guests may be different every trip.
- Charter yachts tend to be busier, move around more, but also pay better than a private yacht which may be used a lot less.
- Crew on charter yachts typically earn tips after every trip which can be a lot of extra cash in your pocket.
- On a private yacht you may earn less money and move around less, but often times you will have a lot more free time.
- If you're getting into the industry for the experience rather than the money, I would try to find a job on a private yacht with a laid back schedule. You will have much more time to enjoy yourself and explore.

4. OVERNIGHT VS. DAY CHARTERS

- Another option is working on a boat that does strictly day charters, in which case you wouldn't live on board, but you would have a regular work schedule and do day excursions.

AVERAGE NUMBER OF CREW PER SIZE OF BOAT

FULL TIME CREW



SUMMARY

In this section we've gone over:

- The 4 different entry level jobs that are attainable for individuals who have no prior experience in the yachting industry.
- We've broken down each position including:
 - » Overview and descriptions of each position
 - » Useful and necessary skills to cultivate
 - » Examples of various duties and tasks you may have to perform on any given day.
 - » 8 factors and variants that determine what your work detail will be like.
 - » Typical pay, salaries, and benefits for entry level jobs.
 - » Types of jobs and contracts.
 - » Types of boats

At this point you should have a pretty good idea about which positions appeal to you the most, and you can start envisioning yourself cruising around the world on a luxurious yacht overlooking a **bluetiful** harbor while... scrubbing the deck? Just remember to keep an open mind, experiment with different positions, do your best, and appreciate the experience no matter how grungy or mundane the work may seem. Whether you're polishing metal, making beds, or driving around on a dinghy - you're getting **paid** to see the world in **style**.

So you've made it this far through the guide and you're still interested. In the next section we will go over work eligibility and requirements so that you can learn whether you are legally, physically, and mentally **ABLE** to work on a yacht.



BONUS

Below I've included some new yachtie terminology and lingo for you to familiarize yourself with, as well as some **skills and drills** you can start practicing now, so that when the time comes to get a job you're ahead of the game.

TERMINOLOGY AND LINGO

2nd Stew

Stewardess working directly beneath the chief stew.

Bosun

2nd highest position in deck department, below the 1st mate.

Captain

The person in command of a ship.

Charting plots

Monitoring the latitude and longitude of the boat and manually plotting the location on periodically while you are underway.

Chef (variations)

Crew member in charge of the galley/kitchen, and planning and preparing all meals to guests and crew.

Chief stewardess

The stewardess in charge of the interior department as well as all other stews working beneath her unless she is a solo stew.

Crew hierarchy

The organization and ranking of a crew, including the relationships of the various departments, and the proper levels of authority as it trickles from top to bottom.

Deckhand (deckie)

Lowest position in deck department.

Detail

To thoroughly clean something.

Engineer

Crew member responsible for mechanical, electrical, computer, and plumbing systems on board.

Exterior

All parts of the boat that are outside/outdoors.

Fenders

A cushion, placed between boats, or between a boat and a pier, to prevent damage. usually these are inflated.

First mate

Usually 2nd in command to the captain, and the highest position in the deck/exterior department of a ship, in charge of all others. AKA 1st officer.

Galley

The kitchen of a boat.

Getting underway

AKA going on a voyage. Actually leaving the dock and moving through the water on a boat.

Hospital corners

A way of making a bed in which the corners are folded over very tightly and neatly.

Interior

All parts of the boat that are inside.

Jr Stew

Usually one of the lowest levels of a stewardess with the least amount of experience, AKA laundry stew.

Line

Any rope used aboard a yacht, but don't call it rope! on a boat it's a "line." (the big rope looking things that attach the boat to the dock.)

On watch

The act of watchkeeping and executing all of the duties that are required of you.

Pilings

Pole looking things sticking out of the water and docks at marinas. sometimes you tie lines to them, but don't call them poles, in the nautical world they're "pilings."

Port

A harbor or a city along the water where ships usually load/unload.
provisioning stocking up the boat with all of the supplies and food it will need for an upcoming trip or season.

Runners

Large canvases and covers that can be fastened above the normal carpet or floors to protect them from damage when guests are not on board.

Silver service

A style of table setting and serving at formal meals.

Stow

To pack or store something neatly in a particular place.

Table settings

Various ways to set a formal table.

Tender

A boat used to ferry people or supplies to and from a ship.

Turnover

In between trips and/or seasons. Getting the boat back to shape and ready for an upcoming trip or season usually after one has just ended.

Watch keeping

Responsible for monitoring the state and security of the boat when it's either underway, or secured to the dock.



SKILLS AND DRILLS

STEW:

- Learn how to do laundry, treat stains, and iron clothes and linens like a champ!
- Make your bed every day, as tight as you can get it - and don't forget hospital corners!
- Start setting the table, and make it look as pleasing to the eye as possible - using various decorations and flower arrangements.
- Learn about the different table style settings based on the meal of the day and the style of the meal (American, European, classic, buffet, etc.)
- Learn a couple quick and easy ways to fold dinner napkins and towels.

DECKHAND:

- Start walking around barefoot all day long. Also spend as much time outdoors and in the sun as possible.
- Start working out regularly - lots of cardio as well as heavy lifting will help the most. Hot yoga would be great too - adapt to being in the heat for long periods of time.
- Become a carwash connoisseur - wash, dry, wax and buff as many cars as you can. Don't forget to treat the windows and shine the metal too.

CHEF/COOK:

- Start planning a variety of gourmet meals, master them and make a portfolio of your best.
- Get creative with your meal presentation, making every dish pop with colors and pizzazz.
- Also have some "go-to" easy to make crowd pleasers that you can bust out on the fly.
- Force yourself to cook all day long. Multiple meals, and multiple courses, for large groups. As a chef you may be on your feet cooking non-stop for 16 + hours.
- Learn how to diversify and adapt to various food allergies and eating preferences.

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- Online
- In Person
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- What to Expect
- What to Bring
- How to Crush Interviews
- Most Common Questions
- What to Wear
- Do's and Don't's
- Negotiating Contracts

YACHT JOB HANDBOOK

for new crew



SECTION 3

Section 3



ELIGIBILITY AND REQUIREMENTS



YACHT CREW ELIGIBILITY AND REQUIREMENTS

Do I have the qualifications to be able to work on a yacht?

Below we will have a brief overview of the 4 minimum requirements for working on a yacht. We will also go into more detail about proper work eligibility, legal documents, and visas as they apply to various regions of the world.

TO BE ELIGIBLE TO WORK ON A YACHT YOU MUST:

- 1. Have Proper Legal Documentation**
- 2. Be Physically Able**
- 3. Be Mentally Willing**
- 4. Complete Basic Training**

Before you can even consider pursuing a career in the yachting industry, there are 4 minimum requirements that you have to be able to meet, and if you aren't willing or able to do so well, don't quit your day job! I don't want to sound harsh, but I would hate to waste any more of your valuable time by continuing to read this guide. After reading through this section you will be able to create a checklist of what you will need to obtain before you can begin looking for work.



* For a complete list of eligibility requirements worldwide, scroll down to the resources section.

WORLDWIDE MINIMUM REQUIREMENTS:

1. Proper legal documentation

- Passport
- Legal working documents relevant to the “flag” of the vessel you wish to work on (there is more information about this below.)

2. Physical Requirements

- Minimum age: 18
- You must pass a seafarers medical exam such as an ENG 1
 - » This is basically just a quick doctor check up/physical.
 - » It's around \$100, and is also required by most boats.
 - » **valid for** a maximum of 2 years.
- You must be able to:
 - » Live on a boat full time, in tight quarters with other crew members.
 - » Work long physically demanding shifts – sometimes 16 hours or more, for weeks on end.
 - » Work outside in the elements, or inside in small spaces, if your position requires it.

3. Mental Commitments

- You should be willing to commit to working for **at least** 6 months, but ideally a year when you are starting out in the industry.
- In many cases it is unlikely that you will be given permission to go home during the first year or so – this includes holidays, weddings, etc.
- You will be away from friends and family for long periods of time, this means if you have a pet, significant other, or child, you need to kiss them goodbye because you will not see them for a while!
- You must mentally prepare yourself for life on a boat – you will give up privacy, space, and freedom... It's worth the sacrifices because you will gain much more!

4. Basic Training:

- STCW-95 which stands for Standards of Training, Certification, and Watchkeeping.
 - » It's a 5 day course (typically) that costs about \$1,000.00 (give or take)
 - » Certificates are **valid** for 5 years
 - » It's a cool class and very necessary, lot's of survival techniques and first aid in case of emergency.
 - » Most boats will require that you have completed this course, and it will increase your chances of getting hired.
- Additional Security Awareness Course (not mandatory but highly recommended)
You can choose from either:
 - » Security Awareness – 4 hour \$149
 - » VPDS: 8 hour – (stand watch) \$299

★ TIPS & TRICKS ★

- I highly advise you to conduct your own research and make sure that all of this information is accurate and relevant to your situation.
- Depending on the season, and which region of the world you are in, the competition for jobs can be very high. For example in Europe the summer season is very short, and the job market is very crowded. Sometimes it's necessary to get additional training and certifications if you wish to gain an advantage when it comes to getting an entry level job.



WORK ELIGIBILITY WORLDWIDE

	AGE	STCW	ENGI	BI B2 VISA	SCHENGEN	DUTCH VISA	SEAMANS BOOK	COUNTRY VISA
USA	18	Yes	Yes	Yes				
EUROPE	18	Yes	Yes		Yes			
FRENCH RIVIERA*	18	Yes	Yes		Yes			
AUSTRALIA	18	Yes	Yes					Yes
CARIBBEAN	18	Yes	Yes					
ST MARTIN**	18	Yes	Yes		Yes**			
ST MARTEEN***	18	Yes	Yes			Yes****		
ANTIGUA*****	18	Yes	Yes				Yes*****	
ST THOMAS*****	18	Yes	Yes	Yes				

* <https://miami.consulfrance.org/spip.php?article1777>

** St. Martin is considered part of France and thus is a member of the EU.

*** If you are a crew from the U.S., the U.K., New Zealand, Australia or Schengen member states, you do not need a visa to enter St. Maarten.

**** <https://www.gov.uk/get-seamans-discharge-book-or-british-seamans-card>

***** St. Thomas is part of the U.S. Virgin Islands operating under U.S. law; this means that non-U.S. citizens need a BI/B2 visa to legally work on a yacht



VISA INFORMATION AND LINKS

If you are looking to work in a specific country that you are not a resident of, you will need to obtain a visa before you can legally work. Here is some more information:

USA

If you want to work in the US and you are a non US citizen then you must obtain a B1.B2 visa. I would advise if the US is your destination for work that you apply for the visa ASAP.

For more info:

www.travel.state.gov

Official US Visa Information & Advice

www.usembassy.gov

List of world wide USA Embassies:

EUROPE

This is a little more tricky! For non Europeans to work in the mediterranean, you may require a Schengen Visa. This can also depend on where your boat is sailing. In some cases, obtaining a schengen visa from the Embassy of the country you will be in first is imperative.

For more info:

www.onboardonline.com

Yachting and Schengen Visas

www.schengenvisainfo.com

Schengen visa application form

CARIBBEAN

Due to the recent devastation of Hurricane Irma I would not advise or plan on traveling to many parts of the Caribbean any time soon :(

Make a donation to Hurricane Irma relief efforts:

www.yachtaidglobal.org

For more info:

www.yachtingpages.com

www.dockwalk.com

www.yachtassistance.com

Yachting visas in St Maarten

The Visa Lowdown in the Caribbean

Caribbean Visa requirements & Seamans Book

AUSTRALIA

Australia provides a superyacht specific visa for crew visiting its shores. The superyacht crew visa allows for the crew of a superyacht to work on board vessels based in Australia for up to one year.

According to the Australian Government immigration department, you must be employed as a superyacht crew member and be sponsored by an approved superyacht crew sponsor or supply details of a potential sponsor who has applied for approval.

If you are granted this visa, you can:

- Stay in Australia for a period of usually no more than 12 months
- Enter Australia as many times as you want while the visa is valid
- Work on your sponsor's superyacht while you are in Australia

You cannot however do any work that falls outside of the usual day-to-day routine maintenance or business of the superyacht.

For more Info:

www.border.gov.au

Australian Visa information

SOUTH AFRICAN

For more info:

www.southafricanyachties.co.za

www.sysa.co.za

Schengen Visa advice for South African passport holders
FAQ's Yachting for South Africans



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- Day-Working 101
- What to Expect
- What to Bring
- How to Crush Interviews
- Most Common Questions
- What to Wear
- Do's and Don't's
- Negotiating Contracts

TERMINOLOGY & LINGO

Flagged vessel

The state or country under whose laws the vessel is registered or licensed.

B1/B2 visa

A visitor visa that is required for anyone wishing to enter the US temporarily for either business, pleasure, or medical treatment purposes. It is valid only for temporary stay in the US.

STCW-95

Standards of Training, Certification, and Watchkeeping. a 5 day course that is mandatory to take if you wish to work on a yacht.

Security Awareness Course

Additional course offered with the STCW-95 that enables a crew member to serve watch, it's not mandatory but is recommended to take to increase your chances of getting hired.

Maritime school

Any school or training facility that teaches technical or practical skills relating to the ocean, navigation, or boating.

ENG-1

A seafarers medical exam which is basically just a physical / checkup to make sure you are physically fit to work on a boat.

Work eligibility

All of the legal documents and certifications that you must have to be able to work on a yacht.

Visa

An endorsement or passport indicating that the holder is allowed to enter, leave, or stay for a specified period of time.

Schengen

A zone where 26 different European nations, acknowledged the abolishment of their internal borders with other member nations and outside, for the free and unrestricted movement of people, goods, services, and capital.

YACHT JOB HANDBOOK

for new crew

SECTION 4



Section 4



CREATE YOUR PLAN OF ACTION



CREATE YOUR PLAN OF ACTION

What do I have to do to make this happen?



*We can't direct the wind,
but we can adjust the sails.*

So if you are still reading this, hopefully you are inspired, fully committed, and you're ready to learn what you have to do to make this dream a reality. Awesome, let's do this! Below we will go over what I believe is the easiest plan of action you should implement in order to get hired as quickly as possible. While this strategy is likely to save you time, energy, and money, it is certainly not the only way to land your first job. This is simply a compass to get you moving in the right direction.

IN THIS SECTION WE'LL GO OVER:

- 1. The 2 Most Important Decisions to Make Before you Get Started**
- 2. The 2 Best Times of Year to Look for Work**
- 3. The 5 Best Ports in the World to Find Yacht Jobs**
- 4. Seasonal Yacht Job Opportunities and Trends Worldwide**
- 5. How to Create Your Plan of Action**
- 6. International Yacht Crew Resources**

After reading this section you will be able to create a customized plan of action based on your own personal circumstances and desires. You can begin implementing this plan today, so that you are one step closer to accomplishing your goal of getting hired to work on a yacht.

THE 2 MOST IMPORTANT DECISIONS TO MAKE BEFORE YOU GET STARTED

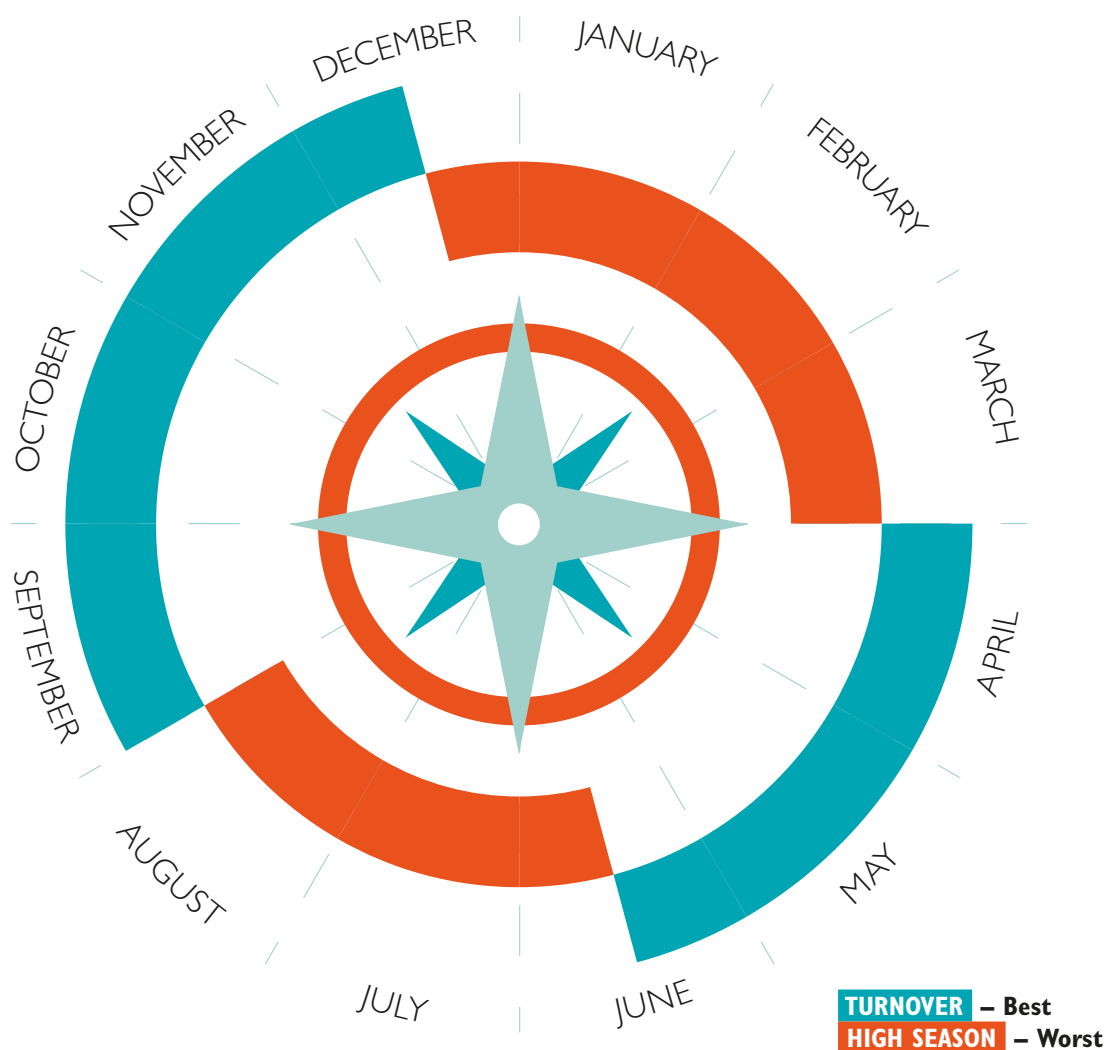
Before you begin planning and coordinating your new adventure, you have 2 decisions to make that will determine every other action you need to take from this moment on, those are:

- 1. When will you be able to make the transition?**
- 2. Which hiring port will you go to to get training and look for work?**

Once you have answered these 2 questions, everything else will fall into place. However, these questions should not be taken lightly. You should plan strategically so that you are at the right place at the right time when you are ready to begin job hunting.

In order to do this we will go over a basic overview of the yachting industry including seasons, job trends, and the major hiring ports, as they pertain to the yachting industry. These factors will determine the best plan of action for you depending on what stage you are in your journey, and where in the world you're located.

THE 2 BEST TIMES OF YEAR TO LOOK FOR WORK



Yachting Seasons Explained:

As you can see above, I have categorized the year into either “**HIGH SEASON**” or “**TURNOVER**”.

During the 2 **HIGH SEASON** periods, yachts are **generally** on the move with a full crew and itinerary in place before they set off. While this is **not the ideal time to be looking for work**, it is certainly **still possible** to get hired. While there is a **lower volume of job opportunities**, there is also less competition.

On the other hand, the periods **between** the 2 high seasons are an **ideal time to look for work** because there tends to be a lot of **TURNOVER**. Most boats will return to a major yachting hub for a couple of weeks or months to regroup after a busy season. Many crew are either taking time off, “jumping ship” (quitting,) or else they have completed their contracts and are off to spend their hard earned money. For whatever reason there tends to be a **higher volume of job opportunities for new crew**.

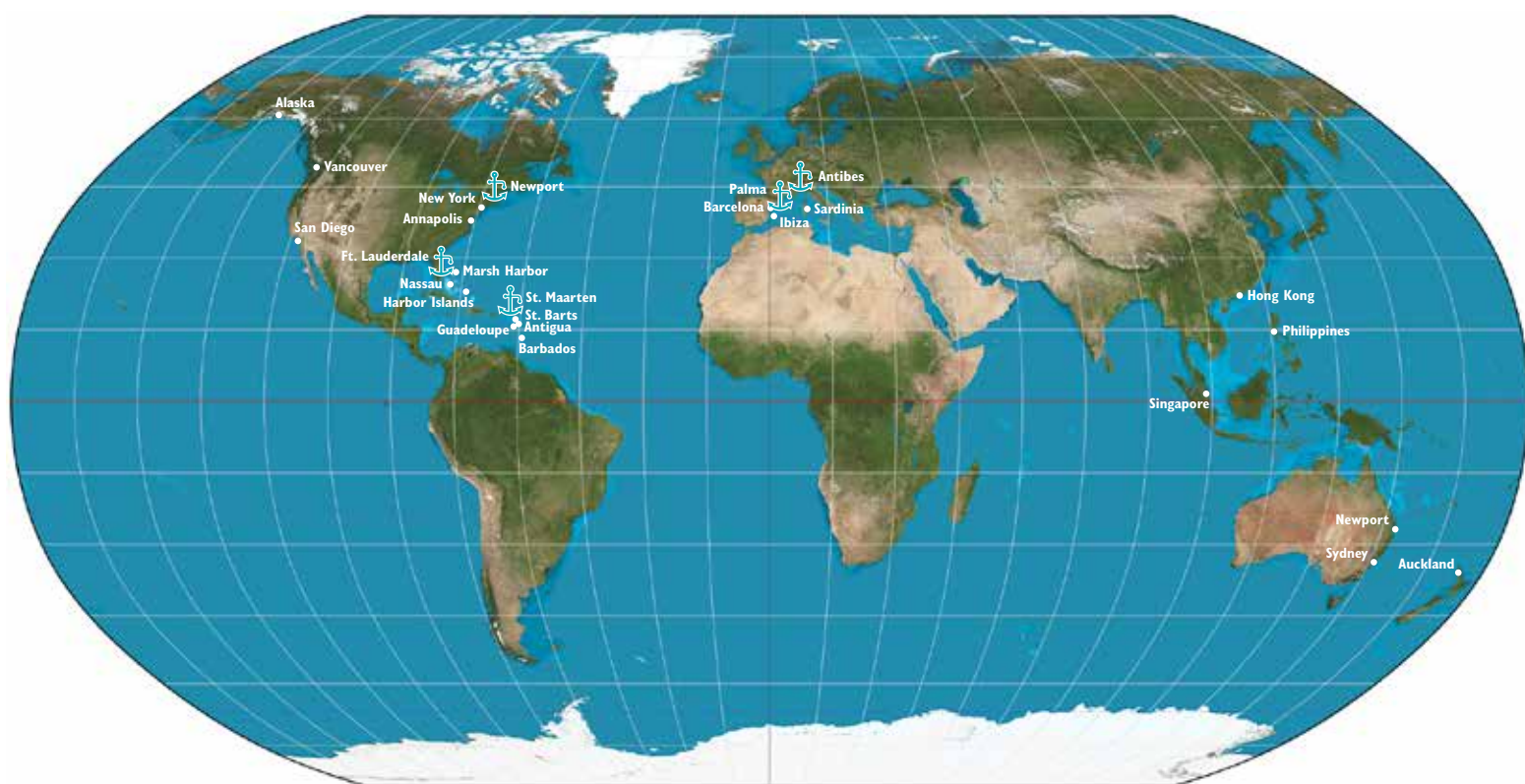
Another good time to find work is right before and during a big event such as a **boat show** or **regatta** (race.) I have included a calendar with an extensive list of worldwide yachting events at the end of this section to give you some ideas.

★ TIPS & TRICKS ★

- Book your training and lodging well in advance as certain times of year may fill up more quickly than others.
- Plan to relocate to the closest major hiring port at least a week or two before one of the turnover periods so that you can be fully trained and able to begin working at the time that new crew are in high demand.

THE 5 BEST PORTS IN THE WORLD TO FIND YACHT JOBS

While yachts travel to various ports and destinations all over the world, there are a few “yacht hubs” where you can expect to find a big presence of yachts, yacht crew, and entry level job opportunities depending on the season. Your best chance of finding a job will be in one of the following locations, at the right time of year.



BIGGEST YACHT HUBS IN THE WORLD:

1. Ft. Lauderdale/Southern Florida
2. Newport, Rhode Island
3. Antibes, France
4. Palma, De Mallorca
5. St. Maarten, Caribbean (*Unfortunately due to Hurricane Irma I wouldn't recommend going here anytime soon :(*)
6. Antigua, Caribbean

OTHER POPULAR YACHT DESTINATIONS:

- North America
 - » New York City, New York
 - » Annapolis, Maryland
 - » San Diego
 - » Vancouver
 - » Alaska*
- Bahamas
 - » Nassau
 - » Marsh Harbor
 - » Harbor Islands
- Caribbean
 - » St Barts
 - » Antigua
 - » Barbados
 - » Guadeloupe
- Europe
 - » Ibiza
 - » Barcelona, Spain
 - » Sardinia
- Asia
 - » Singapore
 - » Hong Kong
 - » Philippines
- Australia
 - » Sydney
 - » Newport*
- New Zealand
 - » Auckland

While these are some of the most well known international yachting destinations, there are countless ports all over the world where yachts are known to frequent and pass through. If you aren't able to relocate to one of the destinations above, do some research and try to find other locations that are more convenient and viable for you.

SEASONAL YACHT JOB OPPORTUNITIES AND TRENDS WORLDWIDE

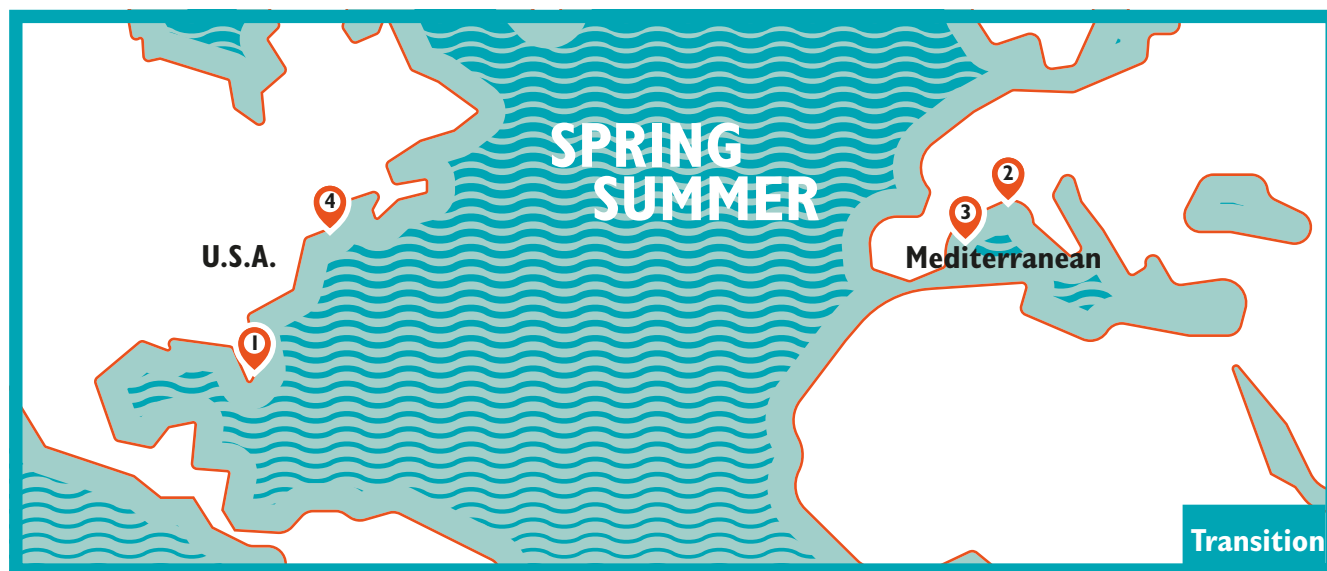
Based on the time of year you have decided to embark on your new adventure, you can select which hiring port you would like to use as the gateway to your new dream job. Obviously there may be other factors limiting which destination you choose, including your budget as well as distance and work eligibility.

YACHT MIGRATIONAL PATTERNS



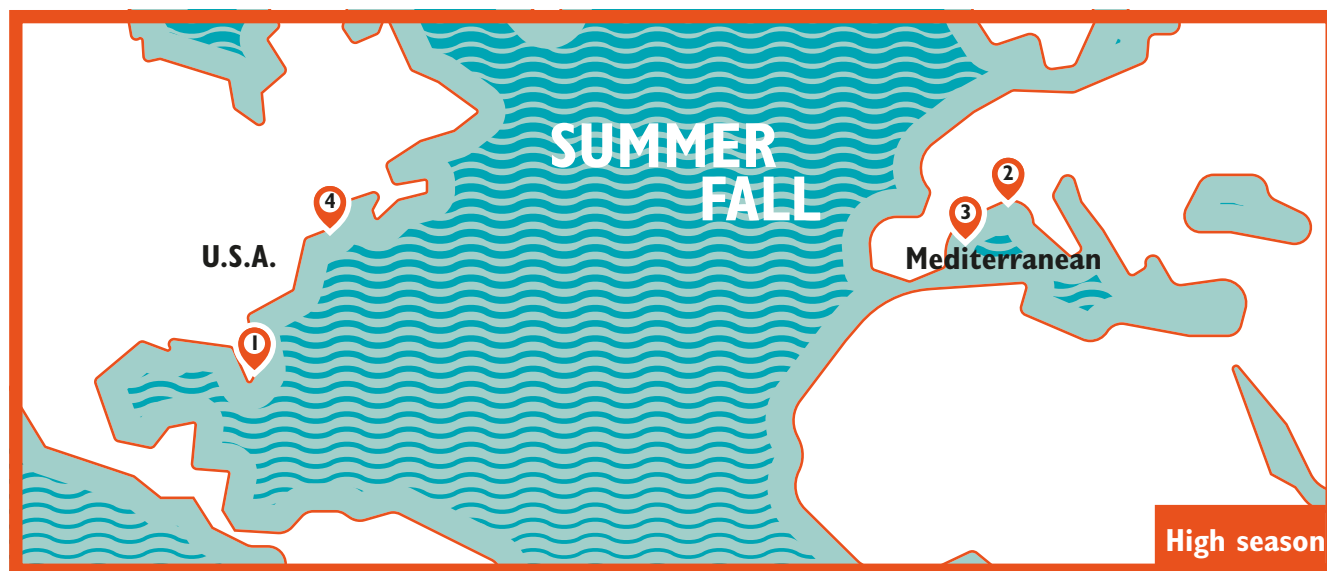
WINTER/SPRING (Mid December – April)

1. Ft. Lauderdale/Southern Florida (Miami & West Palm Beach)
2. Bahamas
3. Caribbean



TRANSITION (April – Mid June)

1. Ft. Lauderdale/Southern Florida (Miami & West Palm Beach)
2. Antibes, France
3. Palma de Mallorca, Spain
4. Newport, Rhode Island



SUMMER/FALL (Mid June – Mid September)

1. Ft. Lauderdale/Southern Florida (Miami & West Palm Beach)
2. Antibes, France
3. Palma de Mallorca, Spain
4. Newport, Rhode Island

**TRANSITION** (September – Mid December)

1. Ft. Lauderdale/Southern Florida (Miami & West Palm Beach)
2. Bahamas
3. Caribbean

I would like to reiterate that all of these suggestions are simply a guideline. You do not necessarily have to plan everything around a specific yachting event, location, or time of year. There are job opportunities year round, all over the world (in ports that yachts travel to obviously.) **Whenever you're ready to make it happen, if you don't want to wait, just do it – even if it's not the “ideal” time or place to be looking for work according to this guide.**

You will often hear people in the yachting industry say “it's all about timing” which is so true. There are many reasons that crew suddenly quit, or get fired, and their position needs to be filled immediately. If you are available, willing, and able, you may find yourself getting interviewed and being offered a position on that very same day! Although the time of year is **less** important, you do still need to be physically located in or near a hiring port when you're ready to work, **especially** if you are looking for an entry level position.



WAKE OF BAKE

Just Go For It

WAKE OF BAKE

As soon as I discovered that the yachting industry existed, and that there was even a place in it for ME – I was all in. It literally took one 5 minute conversation with a yacht captain and I was consumed with the idea of making this a reality.

At the time there was very little content online about how to actually start the process. I managed to find the book “**Insiders Guide to Becoming a Yacht Stewardess**” by Julie Perry and I read it from cover to cover. This book was a great resource! After reading it, I learned that Ft. Lauderdale would be the best place (for me) to go to look for a job, and that in between seasons would be the best time to apply. However, I personally wasn’t very concerned with the time of year.

At that time I was living on Lake Tahoe, in California, and summer time was just kicking off. I figured I would finish off the summer and fall in Tahoe, go home for the holidays to spend time with my family, and then I pledged to arrive in Ft. Lauderdale on January 1st to begin the new year in pursuit of a new career – which is exactly what I did. I gave myself a 6 month deadline, which was more than enough time to prepare for my new life as a yachtie. I followed all of the same steps listed throughout this guide, and even though it was January/February I still had no problem finding daywork/temp work/and eventually a full time gig.

CREATE YOUR PLAN OF ACTION

By now you should have enough information about the yachting industry to begin mapping out your own plan of action based on your own personal circumstances and desires. Below are some decisions to make and actions to take to get you started.

8 DECISIONS TO MAKE & ACTIONS TO TAKE

Ask yourself realistically how long it will take you to:

1. Save up enough money (See part two of this guide)
2. Quit your job
3. Store your belongings
4. Relocate to a yachting hub

Next:

5. Look at your calendar
6. Select the transitional period or big event that you are able and willing to make moves
7. Set a date of departure
8. Choose which hiring port you will relocate to!

★ TIPS & TRICKS ★

- Plan to cut all land-based ties before you relocate and begin job searching, because once you get hired you will be expected to move on board ASAP and you will not have any time to return home and sort out your belongings.

HOW TO GET A JOB ON A YACHT IN 13 STEPS



WAKE OF BAKE

Time to take action!



WAKE OF BAKE

Once I made up my mind to go for it, I was very proactive about getting all of my ducks in a row before heading down to Ft. Lauderdale. I booked my STCW-95, arranged transportation, and started counting down the days until my new adventure.

I decided to drive my own car down there knowing that I could just leave it in storage once I moved onto a yacht full time, which is exactly what I did. Having a car turned out to be useful for several reasons. I didn't have to be picky about what to pack initially, because my car served as my own personal storage unit for excess clothing and luggage. Also, the condo I stayed in in FLL was not exactly walking distance from Maritime Professional Training (which is where I took my STCW,) so I ended up doing a lot of driving, and was grateful to have my own transportation.

As far as lodging... that's an interesting story. About a month before I was set to depart I posted on my personal facebook page about my intentions to move to FLL and try to get a job on a yacht. I asked my friends to **“hook a sister up”** if they had any intel about the yachting industry or knew anyone who lived in FLL since I knew next to nothing about either.

Within minutes my friend messaged me, connected me with her friend who was a yacht captain and lived in Lauderdale, and to top it off – he even offered me his spare bedroom (for free) while I got my bearings. The power of social media is real!

Lastly, I was sure to create a CV as well as online accounts with all of the local crew agencies as soon as I arrived in FLL. (Although I advise you to do it sooner!) I met a few of them in person as soon as I completed training, and had a lot of luck with Luxury Yacht Group for temp/day work, and Kristy Fox for my first full time gig.

Every job that I was offered whether it was daywork, temp, or full time was always on an immediate “can you start tomorrow” basis. Had I not been right there in Ft. Lauderdale, I would never have been considered for the job.

When the time came to move onto a boat permanently, I was able to throw the few things I needed in a suitcase and park my car in a storage facility, all loose ends were tied up within one day. And suddenly I began my new life living and working on a floating palace, bound for the Bahamas.

SUMMARY

So far we've learned:

1. **The 2 most important decisions to make before you get started**
2. **The best times of year to look for work**
3. **The best ports in the world to find yacht jobs**
4. **Seasonal yacht job opportunities and trends worldwide**
5. **How to create your plan of action**

This concludes Part 1 of the **Yacht Job Handbook** for new crew. I hope that it's been informative and helped you make an educated decision about whether working on a yacht is something you want to experience or not. If the answer is yes, that's awesome and congratulations! **I would love to continue guiding you through the process*****

In part 2 of this guide I will break down the step by step process for how to land your first job extensively so that by the time you finish you'll have a thorough understanding of all of the necessary actions to take in order to make a smooth transition into the yachting industry, gain a competitive advantage in the job market, and **get hired** as quickly and effortlessly as possible.

TERMINOLOGY & LINGO

Yachting industry

A culture that revolves around the yachts – including the owners of the yachts, the crew members who work on them, and all of the businesses and services that cater to them.

CV

The same thing as a resume – however this is what they call it in the yachting world

Hiring port

AKA yacht hub – this is any port worldwide that has a high volume of yachts passing through and/or lingering there throughout the year. There is usually a strong presence of a yachtie culture there as well – business that cater to yachts and crew. There are several small, and a few major ones throughout the world. This is the best place to look for an entry level job.

Yacht hub

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Day working

This is a stepping stone to getting a full time job on a yacht for beginners. Often time boats will hire workers to work on a daily basis – you arrive, work as needed for a certain amount of hours, get paid an hourly wage, and depart that same day. You do not actually live on board, and it may be limited to one or a few days of work. Many people do this starting out to gain experience as they look for a more permanent position.

Yacht seasons

A typical yacht is not cruising around non stop throughout the whole year. They tend to have periods in which they are in high use, and periods in between that are more for maintenance, and regrouping. Most yachts throughout the world follow these same seasonal patterns which I classify as high season, and turnover. Although some don't at all.

High season

The time of year that a yacht is actively cruising, on charter trips, and entertaining guests, it usually lasts about 2 – 4 months.

Transition

The time of year that a yacht is regrouping. They are usually performing routine maintenance and are getting ready for the upcoming season. This period can last anywhere from a few weeks to a few months.

Itinerary

This is the (tentative!) schedule that a boat plans to follow throughout the season or year. Also referred to as a “program”. This is the general route that the boat will follow, including which countries and ports it will go to. Many boats like to repeat these same patterns over and over again, with minor adjustments in destinations. It will also include specific dates in which you are planning to have charters (trips with guests on board.) You will learn quickly that itineraries are always subject to change and often times do.

Boat show

These are events in which lots of boats/ yachts/and companies that cater to them come together to showcase the latest and greatest in the nautical world, and (hopefully) to sell some boats and products. There are numerous boat shows of varying degrees throughout the world, but some of them are massive and offer lots of job opportunities for aspiring yacht crew.

Regatta

These are sporting events consisting of a series of boat or yacht races.

Crew training schools

These are maritime schools and training facilities that offer courses and certifications specifically for nautical/boating crew. This is where you can expect to take your STCW-95 course

Crew houses

This is affordable housing options offered to yacht crew that can be found in many major yachting hubs. It is typically similar to a hostel or dorm like setting, in which you may share a room or a house with other crew members, (although private options are sometimes available too.)

Crew agencies

These work in the same way that job agencies do – they work as a middle man – connecting crew who are looking for work, with boats that are looking for crew. This is a great way to get started in the industry, and it is free for crew.

Crew agents

These are the individuals who work at a crew agency, or even work for themselves as a free agent. You will usually be assigned to a specific agent who will learn about your specific work aspirations and capabilities and they will send job opportunities your way as they see fit.

International yacht crew resources directory

An extensive list of yacht industry resources I have compiled from all over the world.

Charter trip

This can be translated in two different ways. A charter can be referred to as any trip in which guests are on board, but often times it describes the type of boat in the terms of charter vs. private.

Charter boat

A boat that can be hired/or rented out by individuals that don't actually own the boat for a period of time.

Charter season

An extremely busy period of 2-4 months or so in which a boat is doing several charter trips back to back with a quick turnover period in between. It is basically entertaining different groups of guests who have paid to rent it for designated trip, these guests don't actually own the boat.

Charter guests

This is an instance in which guests are on board the yacht and are actively using it – but more specifically charter guests are merely renting the yacht for a specific trip or period of time. These guests are not the owners of the boat, rather paying customers.

Private boat

A privately owned boat only caters to the boat owner and their family and friends and is used strictly for pleasure, whereas a charter boat can be run as a business and can be booked and rented by anyone who can afford it.

COMING SOON

You are reading Part 1: Get Inspired. This is a sneak peak of the full **Yacht Job Handbook** a step by step guide for new crew which will be released in early December 2017. Stay tuned for Part 2 and 3 which will cover the following topics:

PART 2: GET HIRED

- Mindsets You Need to Succeed
- How to Design and Optimize Your Yacht Job Streamline
- Create your customized plan of action
- Planning and Coordinating a Smooth Transition
- Step by Step Checklists
- Bookings and Reservations
- Complete Packing Guide
- Budget Calculator
- How to Craft a Professional CV
- How to Gain a Competitive Advantage
- Winning Beforehand
- Virtual Makeover
- Actionable Steps to Implement Now
- Yachtie Bootcamp
- Basic Training
- Boat Terminology and Lingo
- Skills and Drills
- Networking: Where and How to Find Work
- Online
- In Person
- Day-Working 101
- What to Expect
- What to Bring
- How to Crush Interviews
- Most Common Questions
- What to Wear
- Do's and Don'ts
- Negotiating Contracts

YACHT JOB HANDBOOK

for new crew

SECTION 5: RESOURCES

Section 5



INTERNATIONAL YACHT CREW RESOURCES DIRECTORY



INTERNATIONAL YACHT CREW RESOURCES DIRECTORY

Now that you have decided when and where you're going to relocate to begin looking for work, you probably have all types of new questions arising such as:

- Where should I get my training?
- What should I bring?
- Where should I stay?
- How do I find work?

Fortunately, in many of the major hubs there is an entire culture of businesses and individuals that cater to the yachting industry. I've created an **International Yacht Crew Resources Directory** for yacht crew at the end of this guide. There you'll have access to an extensive list of useful industry related businesses and services for yacht crew that I have found, it includes:

- Crew training facilities and schools
- Affordable housing for yacht crew, called crew houses
- Crew agents and agencies who find yacht jobs for crew members
- A list of yacht related resources on social media
- Yacht industry and maritime terminology and lingo

INTERNATIONAL YACHT CREW RESOURCES DIRECTORY

While I can personally vouch for **some** of the businesses and facilities listed below, I highly encourage you to do your own research to make sure that any of these companies and services you decide to use are reputable and accredited, before you book or pay for anything! In part 2 of this guide I'll provide references and more information for any of the resources below that I know to be highly recommended.

Crew Houses – USA	
FORT LAUDERDALE	
Neptune Group	www.theneptunegroup.com
Mary's Crew House	www.maryscrewhouse.com
Smart Move Crew Accomodations	www.smartmovecrew.com
Seapark Crew House	www.seaparkfl.com
Martha's Crew House FLL	www.crewhousefortlauderdale.com
The Chocolate Hostel	www.hostelfortlauderdale.com
Bluebell Hotel Apts And Crew Quarters	www.facebook.com/bluebellcrewcasa/#
Camille Accommodations	www.camille.us.com
Sabras Crew Accomodation	www.sabrascrewhouse.com
Cheryls Crewhouse	www.facebook.com/cherylcrewhouse#
Palm Place	www.palmplaceres.com
Down River Crew House	www.crewhouse-fortlauderdale.com
The Bridge @ Cordova	(954) 525-2323
The Bridge II	www.bridge-hostel-fort-lauderdale.com
Captains Quarters	www.captainsquartersresort.com
Crew Quarters	www.crewquarters.com
Anchored Crew House	www.anchoredcrewhouse.com
Crew Castle	www.americancrewhouses.webs.com
Camile Accomodation	www.camille.us.com/
La Casa Del Mar Fort Lauderdale	www.lacasadelmar.com

Intercoastal Realty Inc	www.intercoastalrealty.com/
Florida Crew House Antibes	I 954 696 1901
The Beach Hostel	www.fortlauderdalehostel.com
Bluebell Motel	www.facebook.com/bluebellcrewcasa/
Colonial Crew Apts	www.picturesandmaps.com
Joanne's Crew House	001 954 527 1636
NEWPORT	
Moreens Crew House	I 401 229 2223
Jackies Crew House	I 401 847-9881 or 662-0848
Seamans Institute	www.SeamensNewport.org
Vickys Crew House	I 401 855-8080 or 841-0606
Poplar House Inn	sites.google.com/site/poplarhousenewport/
Newport Shipyard	www.newportshipyard.com/crewhousing/
Newport Hotel & Marina	www.newporthotel.com
The Chanler At Cliff Walk	www.thechanler.com
The Hotel Viking	www.hotelviking.com
OTHER	
Crews Inn	www.crewsinn.us
Annapolis Crew House	info@theneptunegroup.com
Battery Park Crewhouse	I 212 344-1654
Crewhouse	I 858 484-4881
Cotton Crews	www.facebook.com/CottonCrews/

Crew Houses – Europe

ANTIBES

The Crew Grapevine	www.crewgrapevine.com
The Glamorgan	www.theglamorgan.com
Bel-Air Crew Accommodation	www.frenchprimecrewaccomodation.com
Debbie's Crew House	www.debbiescrewhouse.com
Amma's Crew House	mmas.e-monsite.com
Crew Grapevine	www.crewgrapevine.com
Caravella 60	33-493-613-440
Stella's Crew House	33-493-136-430
Backpackers House Antibes	backpackershousedantibes@hotmail.com
Mo And Tommy	0033 641964252
Pierre & Vacances	atp@pierrevacances.com
Becs Crew House	Becsgerrard@gmail.com
Hôtel La Jabotte	www.jabotte.com
Sashas Antibes	sashadi@hotmail.fr
The Crew House	workstation_fr@yahoo.com
Hotel Etoile	www.hoteletoile.com

PALMA DE MALLORCA

Crew House "Palma"	info@crewhouse.net
Boat House	The_Boat_House@Hotmail.com
Hostal Apuntadores	www.palma-hostales.com
The Terramar	www.palma-hostales.com
Crew Accommodation	www.accommodationpalma.com
Hostel Colon	colon@amic-hotels.com
Hostel Brondo	hostal.brondo@terra.es
Hostel Ritzi	www.mallorcacapropertydirect.com
The Boat House	www.facebook.com/crewaccomodation/
The Crew House	info@crewhouse.net
SUYT - Palma Crew Accommodation	34 971 96 25 5

OTHER	
Hostal Antonio Moreno	www.hostalantoniomoreno.com
Gosport Accomodations and Hotels	www.harbourguides.com/harbours/Gosport/accommodation
Discover Gosport	www.discovergosport.co.uk/stay/self-catering

Crew Houses – Caribbean

ST MARTIN	
Turquoise Shell Inn	www.tshellin.com
Carl's Unique Inn	721-544-2812
The Crew House	thecrewhousesxm@gmail.com
Smileys Crew House	smilerelona@hotmail.com
The Rocket House	www.facebook.com/TheRocketHouseSXM/
Holland House Beach	www.hhbh.com
The Crewhouse Hostel	www.facebook.com/GardenCrewHouse/
Simpson Bay Apartments	stmaarten2rent@yahoo.com
Sunset Hotel	590 (0) 590-277-721
OTHER	
Pinapple House	www.pineapplehouseantigua.com/pineapple_floorplan.html
The Anchorage Rooms	1-268-561-0845
Hotel Village Soleil	www.hotel-village-soleil.com
Villa Marie Guesthouse	www.barbados.org/villas/villamarie
Hotel de la Presqu'île	hotellapresquile@wanadoo.fr

Crew Houses – Worldwide

AUSTRALIA

Crew Pacific's Crew house	www.crewpacific.com.au
Youth Hostel Association	www.yha.com.au/hostels/nsw/sydney-surrounds/sydney-harbour/
Youth Hostel Association	www.yha.com.au/hostels/nsw/backpackers-hostels-near-byron-bay/byron-bay/

NEW ZEALAND

Bookabach	www.bookabach.co.nz/baches-and-holiday-homes/view/10175
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THAILAND

Marine Scene	www.marinescene.asia/stcw95-training-in-phuket-thailand-2/536
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Training Facilities and Schools

NORTH AMERICA

International Crew Training	www.bluewateryachting.com/about/ict
Maritime Professional Training	www.mptusa.com/
Sea School Ft. Lauderdale	www.seaschool.com/course_details.php?cid=stcw_bt
STAR Center	www.star-center.com/
Professional Yachtmaster Training	professionalyachtmastertraining.com/yacht-crew-training-courses
American Yacht Institute	www.americanyachtinstitute.com/
Chapman School	www.chapman.org/
Bluewater Crew Training	www.bluewateryachting.com
Sea School Headquarters	www.seaschool.com
Maritime Safety Academy	www.maritimesafetyacademy.com
Resolve Maritime Academy	www.resolveacademy.com
Northeast Maritime Institute	www.northeastmaritime.com

EUROPE

Bluewater Yachting	www.bluewateryachting.com
Bluewater Yachting	www.bluewateryachting.com
Zephyr Yachting	www.zephyr-yachting.com
United Kingdom Sailing Academy (UKSA)	www.uksa.org
Lairdside Maritime Centre	www.lairdside-maritime.com
Warsash Maritime Centre	www.warsashcentre.co.uk

AUSTRALIA

Club Sail & Superyacht Crew Academy	www.superyacht-crew-academy.com
Crew Pacific	www.crewpacific.com.au

SOUTH AFRICA

Super Yachting South Africa	www.stewardessontheho.co.za www.sysa.co.za/pya-stew-course
SuperCrew Training	www.supercrew.co.za

Crew Placement

FT LAUDERDALE

Bluewater Yachting USA	www.bluewateryachting.com
The Crew Network Worldwide	www.crewnetwork.com
Northrup & Johnson Crew Services	www.northropandjohnson.com
MTS Yachts	www.mtsyachts.com
Nautic Crew International Inc.	www.nauticcrewintl.com

ANTIBES

Bluewater Crew	www.bluewateryachting.com
Camper & Nicholsons France SARL	www.camperandnicholsons.com
Crew Unlimited (April 15 – October 15)	www.crewunlimited.com
Luxury Yacht Group	www.luxyachts.com
Peter Insull's Crew Agency	www.insull.com
ReCrewt	www.recrew.com
The Crew Network Antibes	www.crewnetwork.com
Y.CREW	www.ycrew.com
YPI CREW	www.ypicrew.com

PALMA DE MALLORCA

Dovaston Crew	www.dovaston.com
Bluewater Crew	www.bluewateryachting.com
Y.CREW	www.ycrew.com
Van Allen Group Recruitment	www.vanallengroup.com
Crew and Concierge	www.crewandconcierge.com

Social Media

FACEBOOK GROUPS

Antibes Yacht Crew	www.facebook.com/groups/antibesyachtcrew/
Antigua Yacht Crew	www.facebook.com/groups/532789873503313/
Australia Pacific Yacht Crew	www.facebook.com/groups/264994700348150/
Barcelonacrew Yacht Jobs	www.facebook.com /barcelonacrewyachtjobs/?ref=br_rs
Barcelona Yacht Crew	www.facebook.com/BarcelonaYachtCrew/
Deck Yacht Jobs	www.facebook.com/groups/513057255494503/
Cairns Yacht Club	www.facebook.com/ groups/421960061203217/?ref=br_rs
Crew Jobs (Med)	www.facebook.com/groups/crewjobsmed/
Deck Hand Wanted	www.facebook.com/groups/143296715843141/
Fort Lauderdale Yacht Crew	www.facebook.com/groups/281766451974099/
Fort Lauderdale Yachties	www.facebook.com/groups/1391604924428309/
Freelance Yacht Crew	www.facebook.com/groups/468767943293114/
How Many Yacht Crews Are There In The World?	www.facebook.com/groups/superyacht/
Italy Yacht Crew	www.facebook.com/groups/ItalyYacht- Crew/?ref=br_rs
International Yacht Crew	www.facebook.com/in yachtcrew/?ref=br_rs
Kiwi & Aussie Yacht Club	www.facebook.com/ groups/188537761311083/?ref=br_rs
Miami Yacht Crew	www.facebook.com/ groups/726494660810488/?ref=br_rs
Newport Yacht Crew	www.facebook.com/ groups/1583719808544766/?ref=br_rs
Palma Yacht Crew	www.facebook.com/groups/palmayacht- crew/?ref=br_rs
Rotational Super Yacht Chefs	www.facebook.com/groups/rotationalsu- peryachtchefs/?ref=br_rs
South African Super Yacht Crew	www.facebook.com/ groups/18217844160/?ref=br_rs
Super Yacht Crew Syc Jobs	www.facebook.com/ groups/354545421423486/?ref=br_rs
St Marteen	www.facebook.com/ groups/1257129847733273/?ref=br_rs
The Yacht Club (Europe)	www.facebook.com/ groups/101650763316941/?ref=br_rs

The Yacht Club (Usa East Coast)	www.facebook.com/groups/worldwideyachtclub/?ref=br_rs
Todays Yacht Crew	www.facebook.com/groups/345106005586703/?ref=br_rs
Yacht Chefs	www.facebook.com/groups/650697521624816/?ref=br_rs
Yacht Crew Accomodation	www.facebook.com/groups/171740232995032/
Yacht Crew Club International	www.facebook.com/groups/YachtCrewClubInternational/?ref=br_rs
Yacht Crew International	www.facebook.com/groups/YachtCrewInternational/?ref=br_rs
Yacht Crew Power	www.facebook.com/groups/116381198398948/?ref=br_rs
Yacht Delivery Crews Network	www.facebook.com/groups/534240310027141/?ref=br_rs
Yacht Junior Stewardess/Steward	www.facebook.com/groups/yachtjuniorstewardess/?ref=br_rs
Yacht Week Croatia 2017 - Crew Finder	www.facebook.com/groups/1389926784631736/?ref=br_rs
Yacht/ Shore Butlers/ Chief Stew/ Chefs/ Tips & Jobs	www.facebook.com/groups/1210683502281705/?ref=br_rs
Yachting Crews	www.facebook.com/groups/337744905474/?hc_ref=SEARCH
Yachting Worldwide Freelance Members Seeking Work	www.facebook.com/groups/307268049472667/?ref=br_rs
Antibes And Monaco Yacht Crew	www.facebook.com/groups/captainmetin/
Yacht Engineer Jobs	www.facebook.com/groups/YachteEngineeJobs/
Privilege Crew	www.facebook.com/crewprivilege/
Fort. Lauderdale Yacht Crew Jobs	
Megayachts	
How Many Yacht Crew Are Looking For Work?	
Professional Yacht Deliveries	
Super Fort Lauderdale Yacht Crews	
West Palm Yacht Crew	
Luxury Yacht Charter & Lifestyle	
Monaco Yacht Crew	
The Yacht Club (Europe)	

Yacht Crew Visas

Yacht Freaks

Captains Looking For Yacht Crew

Yachting Industry Group

Table Decor And Ideas 4 Yacht Stews

Dubai Yacht Crew

St Maarten Yacht Crew

El Crew Co- International Yacht Crew
Agency

Yacht Crew In The Virgin Islands

Celebrity Cruise Lines Crew

Bcn Yacht Crew

Se Asia Yacht Crew

Antibes Palma Yacht Crew And Questions
Group

INSTAGRAM HASHTAGS

#topyacht #yacht #yachts #boat #boats #luxurystyle #yacht design #luxury #dubailife
#arab #richlife #luxurylifestyle #sailing #yachting #superyacht #sea #rich #superyachts
#miami #sunnyday #style #boatlife #luxe #london #millionaire #yachtlife #dubai #boating
#beautiful3d #worldyachtgroup #yachtstyle #beautiful #seaview #seaside #captain #wind
#crewviews #sailingram #sailingboats #penarthmarina #yachtworld #yachtbuilding
#newlooks #sail #sailingaway #sailboats #sailingphoto #sailinglife #sailors #ocean #sailer
#sun #traveller #travels #travelgram #travelphotography #ibizaport #oldtown #harbour
#marina #daltvila #sunshine #blueskies #smiles #holiday #riseandshine #happythursday
#prettycollected #rhodes #seaport #topnaval #ocean #perfect #explorer #blueseas
#superyacht #sailboat #sailing #sails #luxurious #luxurylife #luxurystyle #yacht #yachts
#boat #barco #insane #extreme #sailor #nautica #yachtlife #sail #regatta #lovesea
#sailinglife #performance #sealovers #thursdays #thel00dayproject #yachting #monacoview
#montecarlo #mymontecarlo #withlove #cotedazur #beautiful #morning #view
#beautifulview #monacograndprix #hat #beige #monaco #port #harbour #mediterraneum
#eurotrip #monacoblue #monacogram #niceview #horbour #littleboots #roadtrip #city
#night #monacoyachtclub #celebratelife #panoramic #iqos #saturday #dreamyachtcharter
#dreamcatcher #dreamyacht #blue #skyisthelimit #clouds #powerofnature #naturelovers
#calm #breathe #may #enjoythelittlethings #liveauthentic #livefolk #slowlife #keepitsimple
#classy #wind #instasailing #sport #racing #yachtracing #sailingstagram #mast
#topofthemast #mastview #maxiyacht #boatlife #docklife #sailcheck #saltlife #sailzone
#sailorsbox #sailsport #sailrepublic #sailuniverse #boatbox